

FULL YEAR RESULTS 2017

WHEN YOU NEED TO BE SURE



Certain matters discussed in this presentation may constitute forward-looking statements that are neither historical facts nor guarantees of future performance. Because these statements involve risks and uncertainties that are beyond control or estimation of SGS, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. These statements speak only as of the date of this document. Except as required by any applicable law or regulation, SGS expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in SGS Group's expectations with regard thereto or any change in events or conditions on which any such statements are based.

HIGHLIGHTS

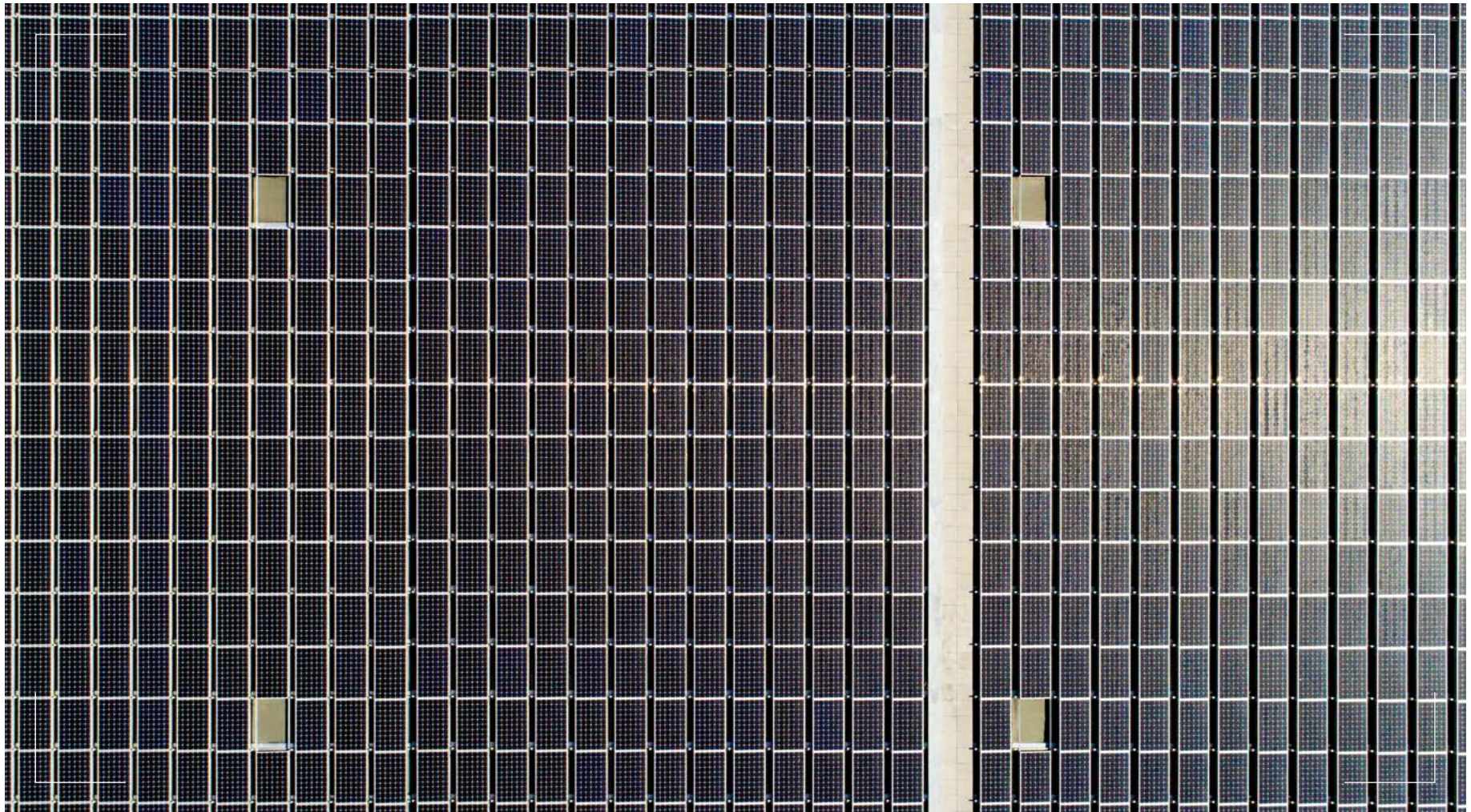
**FINANCIAL
REVIEW**

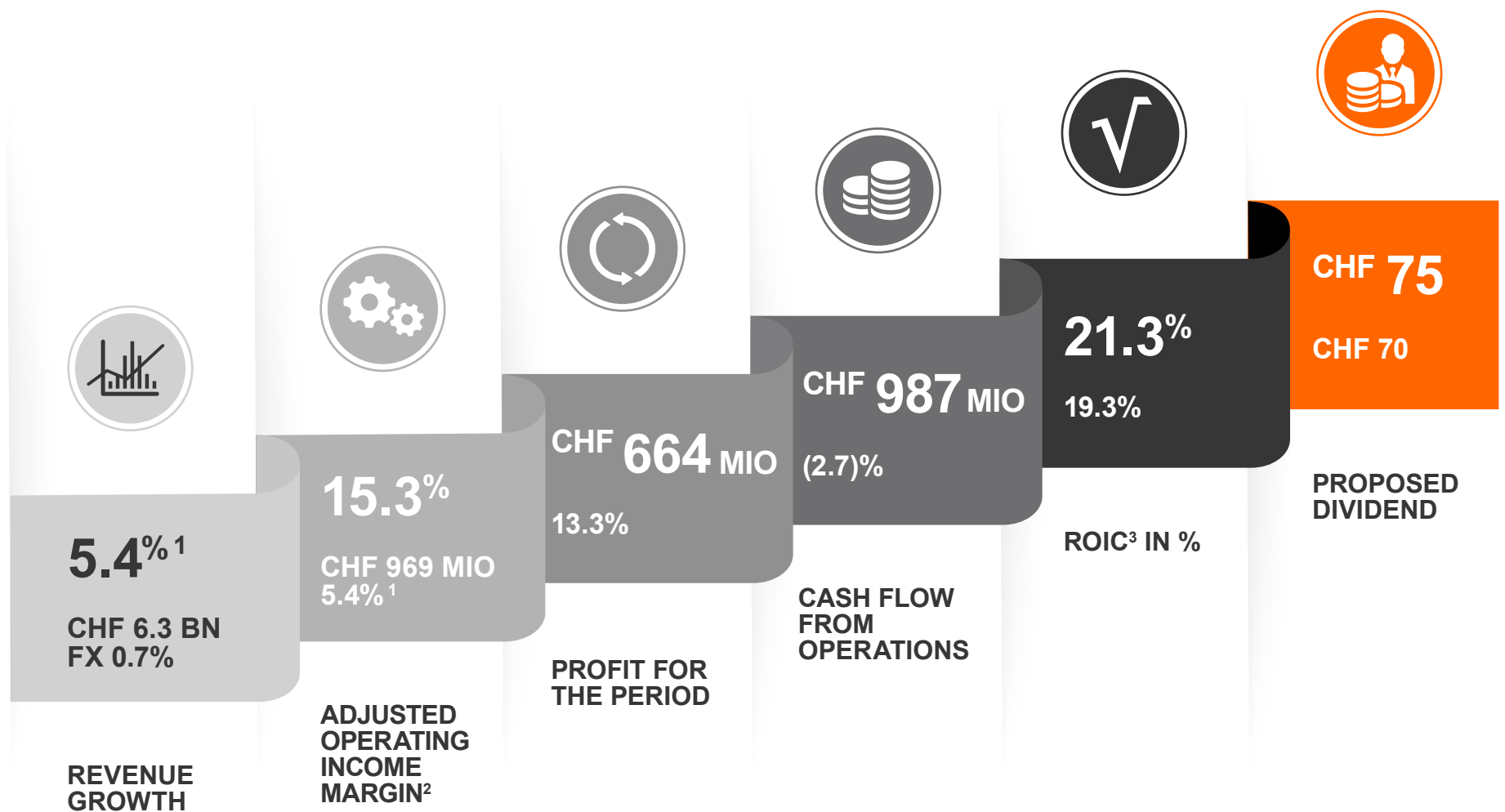
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1. Constant currency basis. – 2. Before amortisation of acquired intangibles and non-recurring items. – 3. Profit for the period / (Non-current assets + Net Working Capital).

2017 ACQUISITIONS AND SUBSEQUENT EVENTS

ACQUISITIONS



**BIOVISION
SEED RESEARCH
LIMITED (BIOVISION)**

CANADA



**WIN SERVICES PTY
LTD AND LEADERSHIP
DIRECTIONS PTY LTD.**

AUSTRALIA



**THE GOVMARK
TESTING
SERVICES, INC.**

USA



GEOSTRADA

SOUTH AFRICA



**CTR CONSULTING
TESTING
RESEARCH SRL**

ITALY



**MACO CUSTOMS
SERVICE**

THE NETHERLANDS



**CENTRAL
ILLINOIS GRAIN
INSPECTION, INC.**

USA



**SGS
LEICESTER LTD.**

UNITED KINGDOM

2017 ACQUISITIONS AND SUBSEQUENT EVENTS

ACQUISITIONS



**HARRISON
RESEARCH
LABORATORIES, INC.**

USA



**ILC MICRO-
CHEM, INC.**

CANADA



**BF MACHINERY
PTY LTD AND
CBF ENGINEERING
PTY LTD.
AUSTRALIA**



LABORATOIRE LCA

MOROCCO

SUBSEQUENT EVENTS



**VANGUARD
SCIENCES**

USA



**LABORATOIRE
DE CONTRÔLE
ET D'ANALYSE**

BELGIUM

95 700 EMPLOYEES¹ AND 2 400 LOCATIONS AROUND THE GLOBE



1 400



39 700

**EUROPE, AFRICA
AND MIDDLE EAST**



Locations



Employees



480



23 100

AMERICAS



520



32 900

ASIA PACIFIC

HIGHLIGHTS

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2017 FINANCIAL HIGHLIGHTS

<i>(CHF million)</i>	DECEMBER 2017	DECEMBER 2016 PRO-FORMA ²	DECEMBER 2016
REVENUE	6 349	6 025	5 985
<i>Change in %</i>		<i>5.4</i>	<i>6.1</i>
ADJUSTED OPERATING INCOME¹	969	919	919
<i>Change in %</i>		<i>5.4</i>	<i>5.4</i>
ADJUSTED OPERATING INCOME MARGIN¹ IN %	15.3	15.3	15.4
OPERATING INCOME (EBIT)	894	816	816
<i>Change in %</i>		<i>9.6</i>	<i>9.6</i>
OPERATING INCOME (EBIT) MARGIN IN %	14.1	13.5	13.6
PROFIT FOR THE PERIOD	664	587	586
<i>Change in %</i>		<i>13.1</i>	<i>13.3</i>
PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF SGS SA	621	544	543
<i>Change in %</i>		<i>14.2</i>	<i>14.4</i>
BASIC EPS (CHF)	82.41	71.66	71.54
ADJUSTED BASIC EPS (CHF)¹	91.74	83.13	83.00

1. Before amortisation of acquired intangibles and non-recurring items. – 2. Constant currency basis.

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REVENUE

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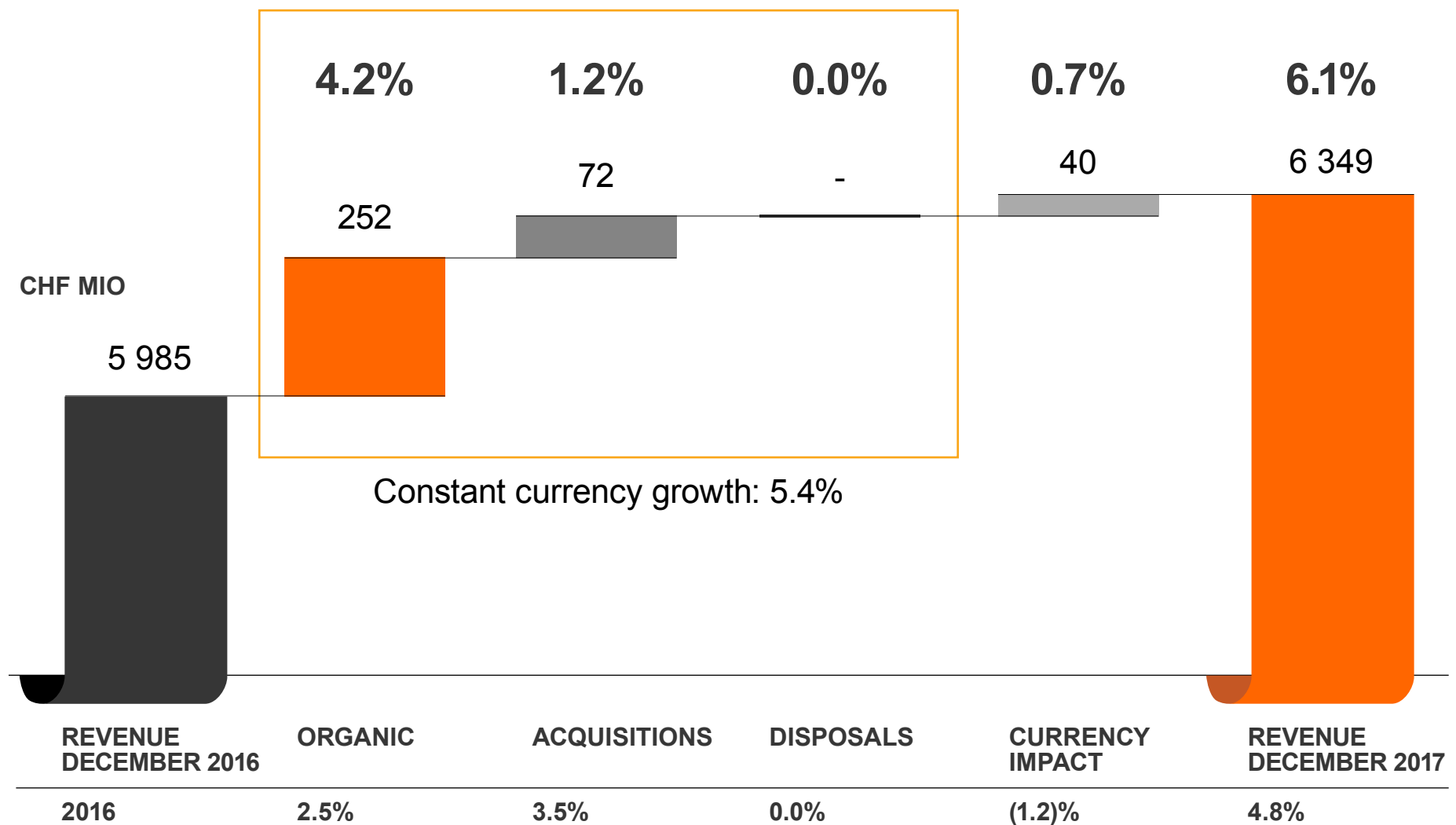
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CASH FLOW

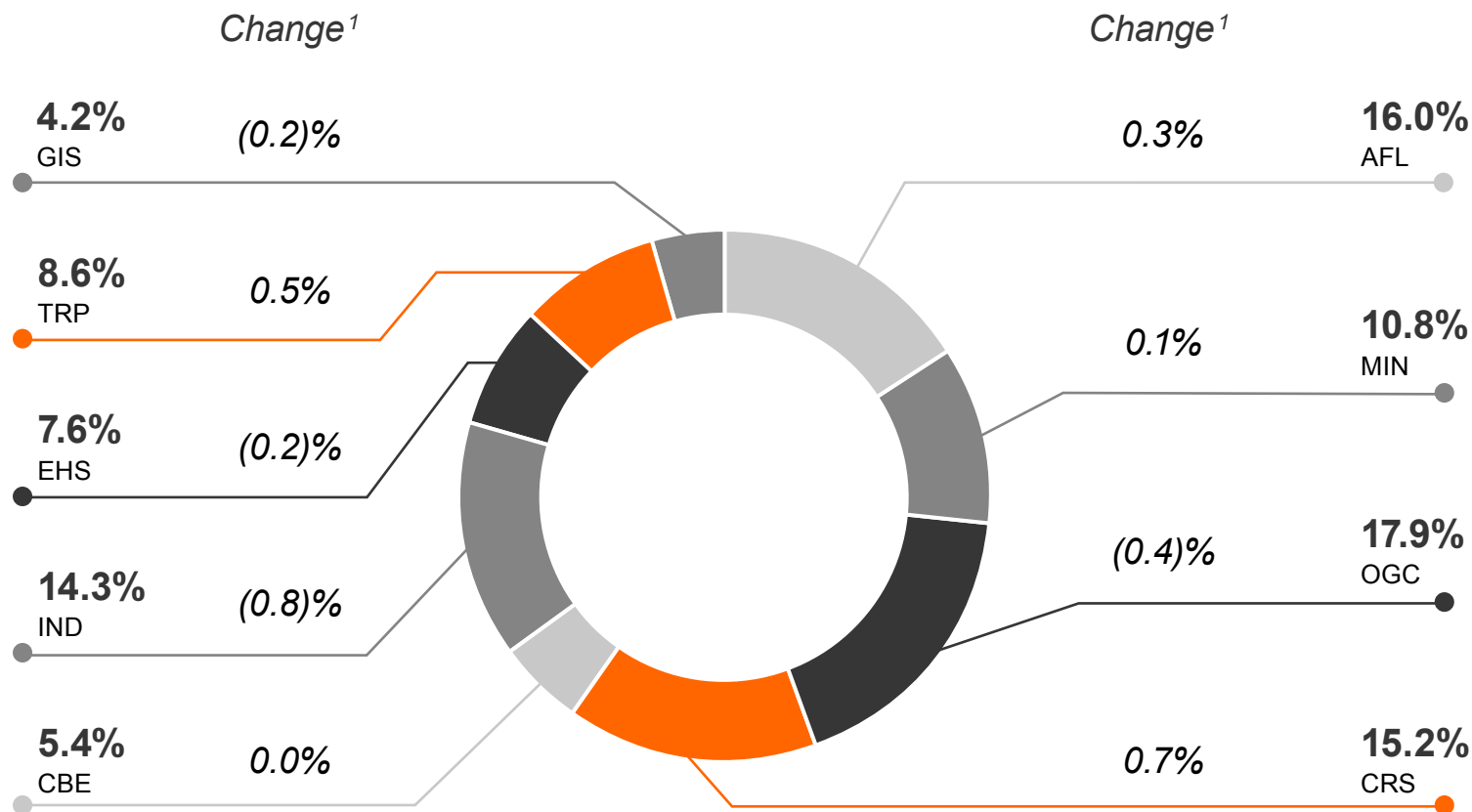
CURRENCY

**SECOND
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2017 REVENUE GROWTH COMPOSITION

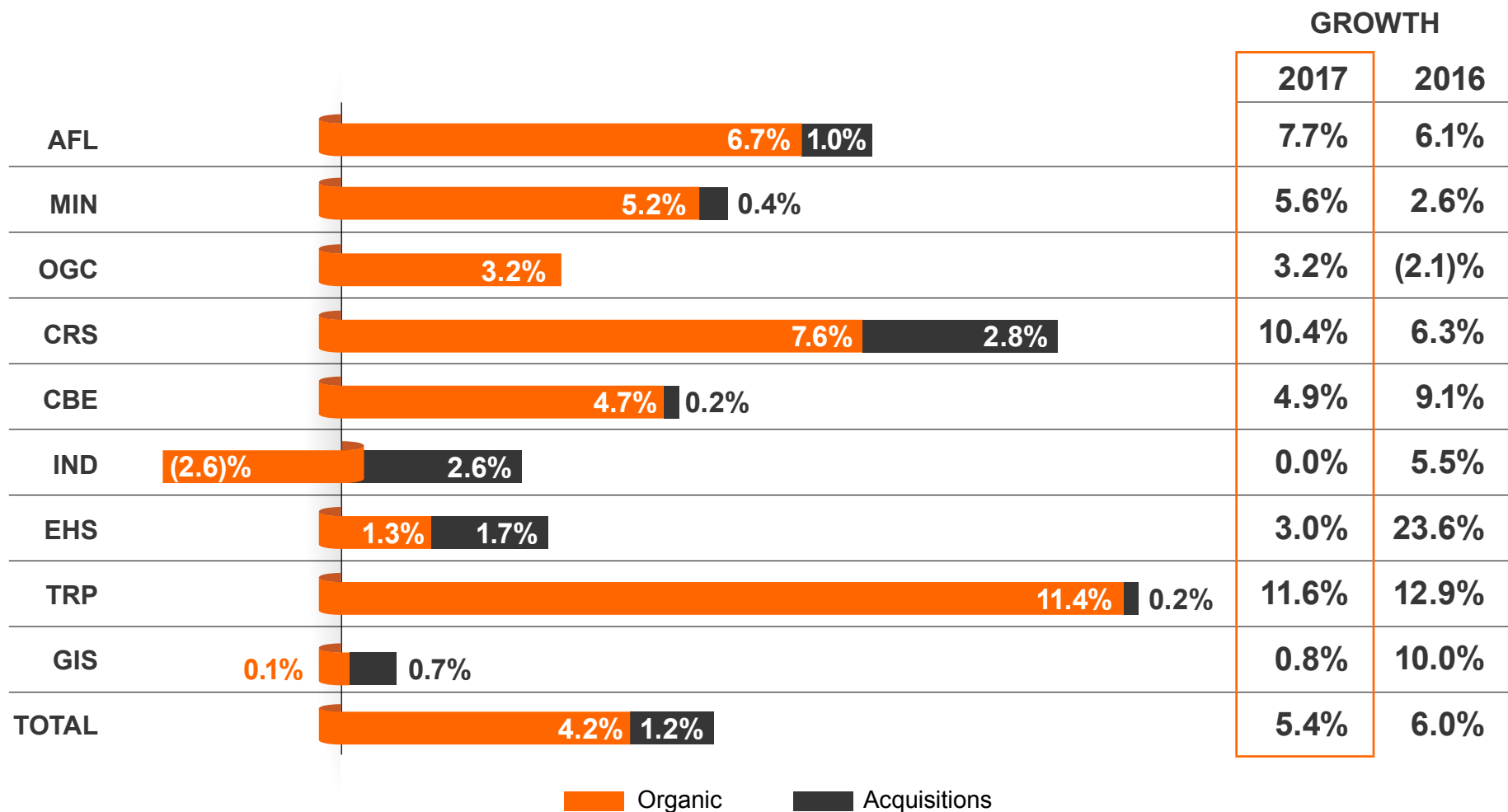


2017 REVENUE

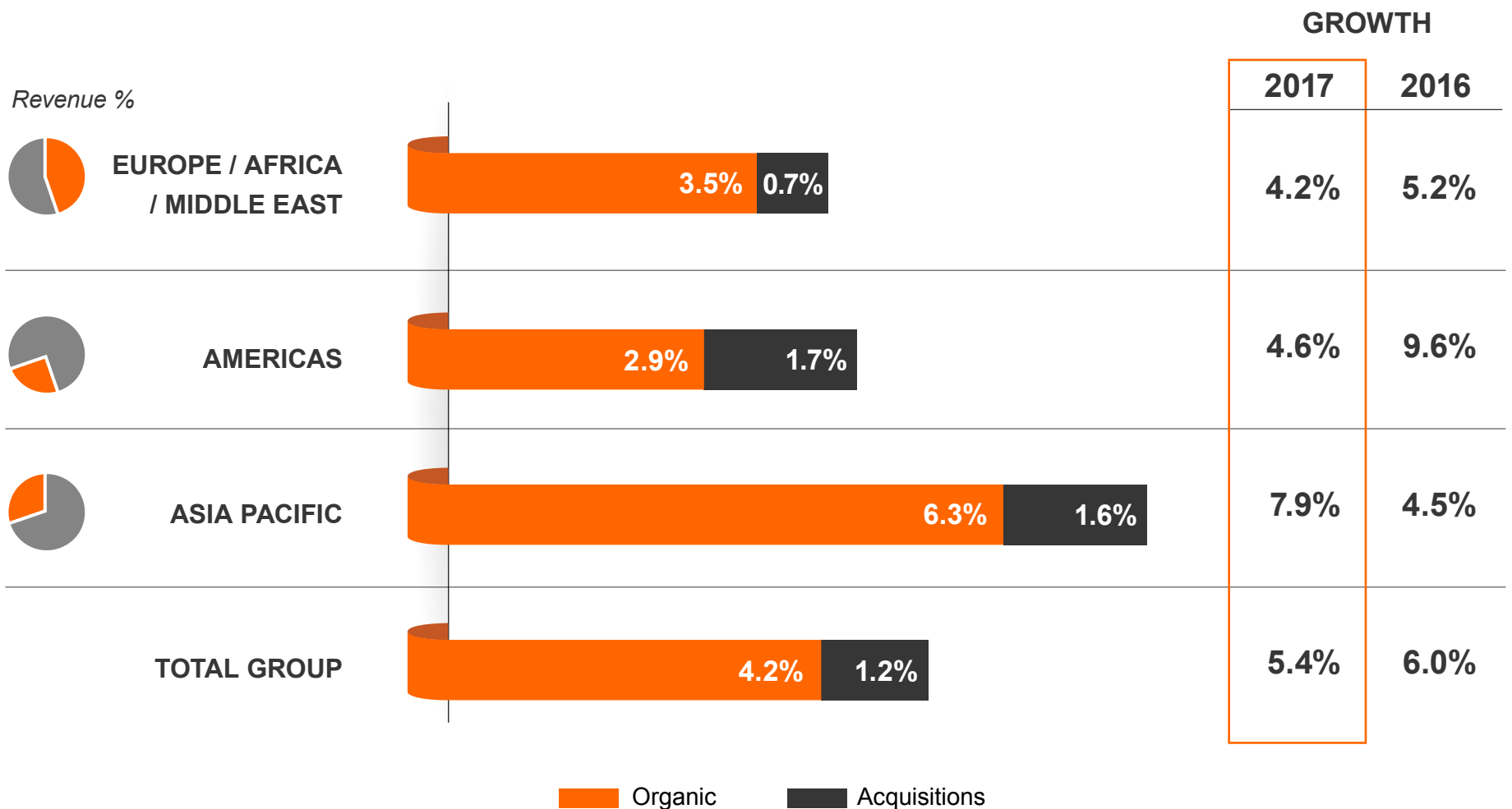


1. Constant currency basis.

2017 REVENUE GROWTH¹ BY BUSINESS



2017 REVENUE GROWTH¹ BY REGION



EVOLUTION OF HEADCOUNT

HEADCOUNT END OF PERIOD

95 745 3 476 INCREASE
3.8%



HEADCOUNT AVERAGE

93 556 3 930 INCREASE
4.4%



3 659



ORGANIC
BUSINESS
GROWTH

432



ACQUISITIONS

(615)



DISPOSALS AND
RESTRUCTURING

BY REGION

	HEADCOUNT AVERAGE	HEADCOUNT %	REVENUE %
Europe/Africa/ Middle East	1 394	3.7	4.2
Americas	1 095	5.1	4.6
Asia Pacific	1 441	4.7	7.9
TOTAL	3 930	4.4	5.4

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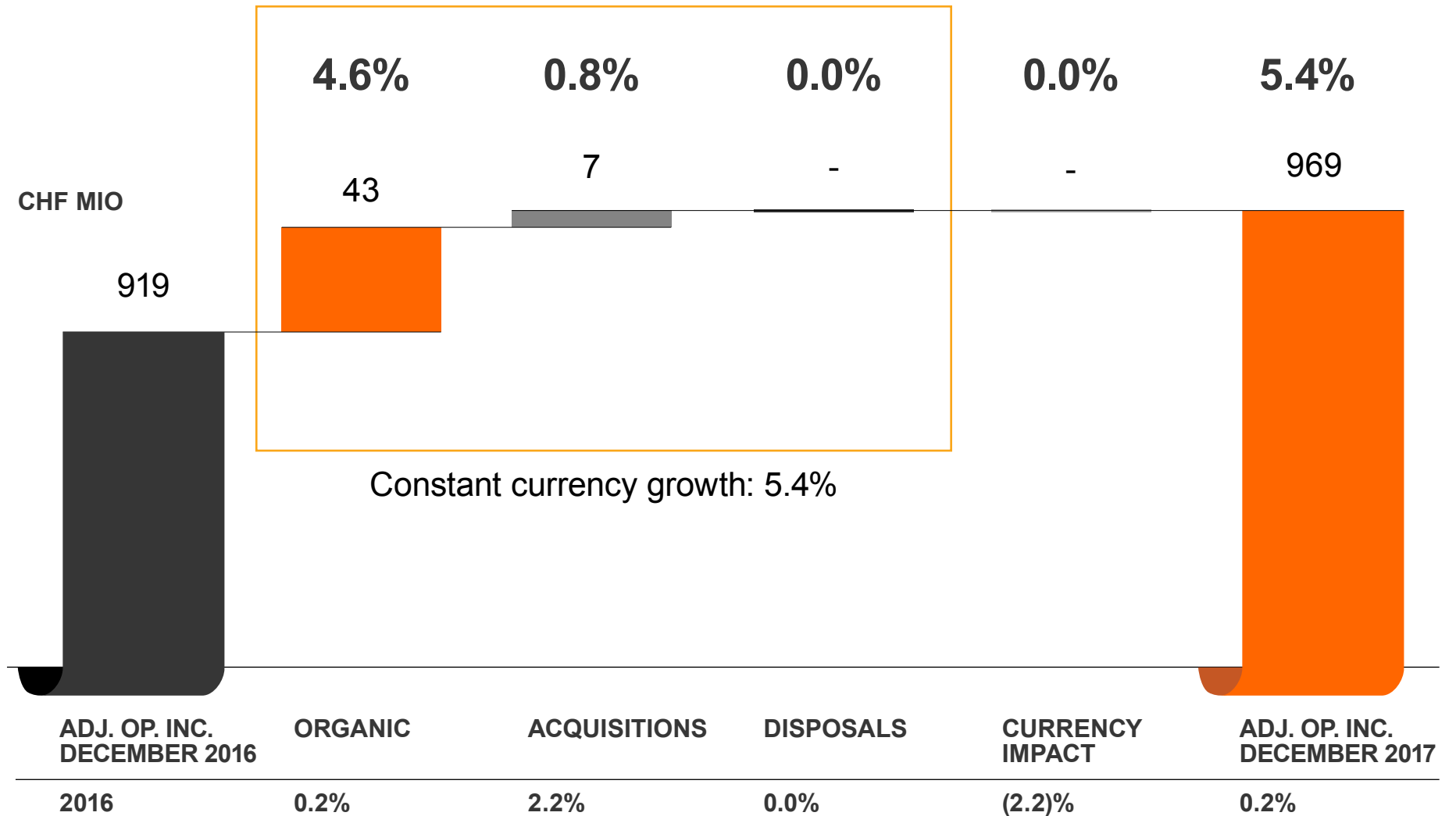
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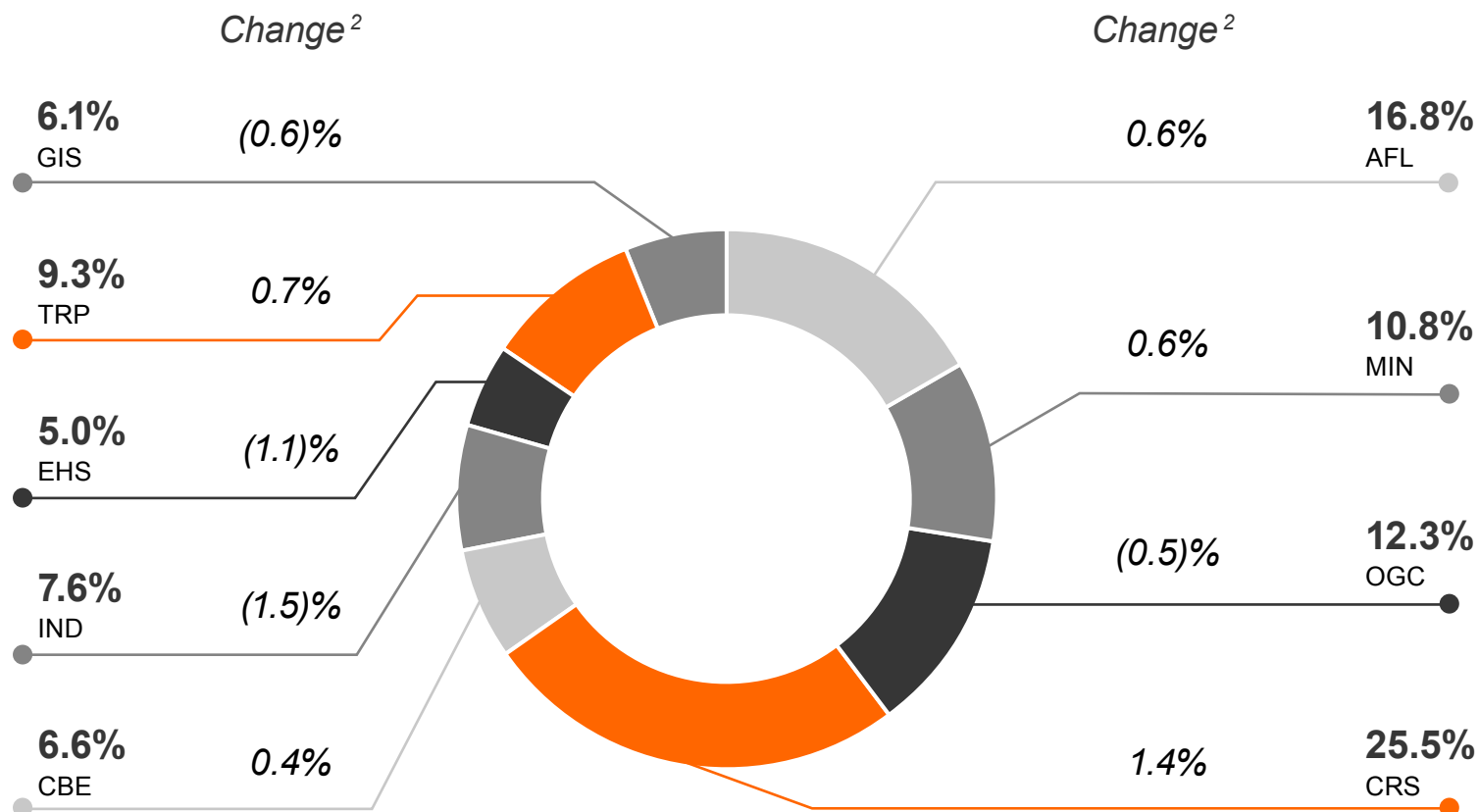
**SECOND
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2017 ADJUSTED OPERATING INCOME¹ GROWTH

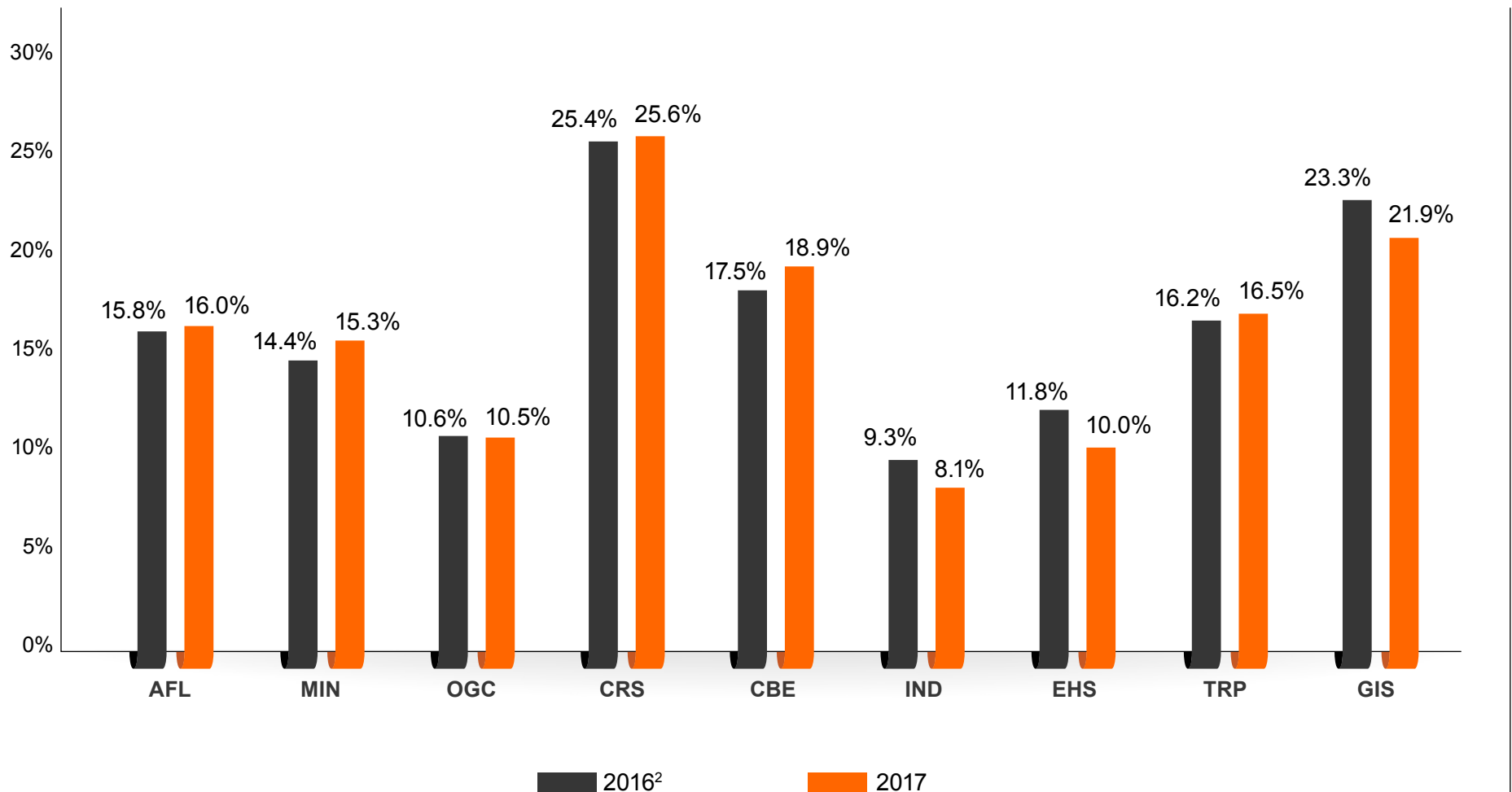


1. Before amortisation of acquired intangibles and non-recurring items.

2017 ADJUSTED OPERATING INCOME¹ PORTFOLIO

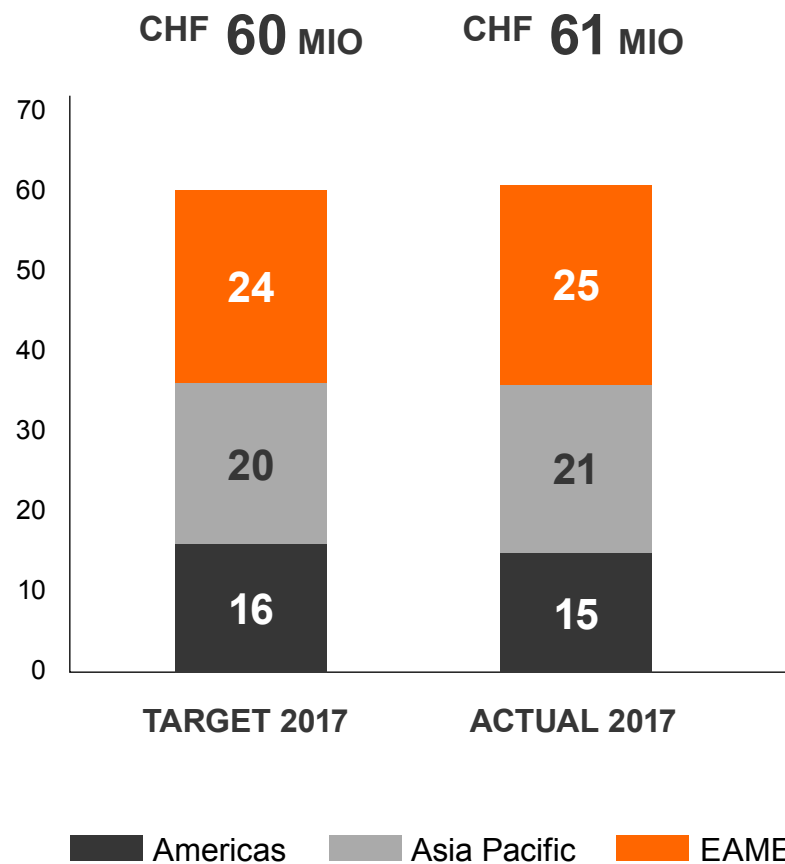


ADJUSTED OPERATING MARGIN¹ BY BUSINESS

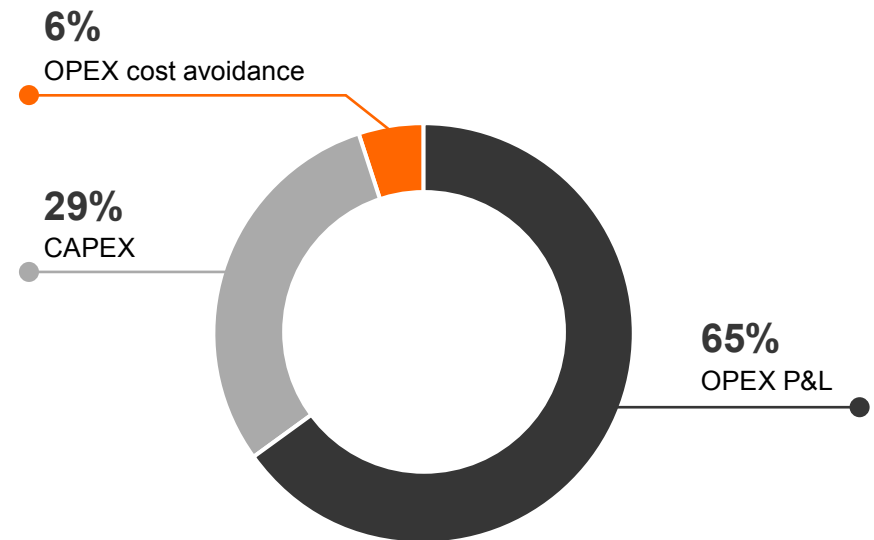


1. Before amortisation of acquired intangibles and non-recurring items. – 2. Constant currency basis.

PROCUREMENT SAVINGS BY REGION



PROCUREMENT SAVINGS BY NATURE



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2017 CONSOLIDATED BALANCE SHEET

ASSETS

<i>(CHF million)</i>	DEC 2017	DEC 2016
Land, buildings and equipment	1 002	972
Goodwill	1 238	1 195
Intangible assets	222	246
Other Long-term assets	341	325
NON-CURRENT ASSETS	2 803	2 738
Unbilled revenues and inventories	339	290
Trade accounts and notes receivable	1 068	997
Other receivables and prepayments	340	340
Marketable securities	10	9
Cash and cash equivalents	1 383	975
CURRENT ASSETS	3 140	2 611
TOTAL	5 943	5 349

SHAREHOLDERS' EQUITY AND LIABILITIES

<i>(CHF million)</i>	DEC 2017	DEC 2016
Share capital	8	8
Reserves	1 911	1 765
SHAREHOLDERS' EQUITY	1 919	1 773
NON-CONTROLLING INTERESTS	86	80
Long-term loans	2 090	1 719
Provisions and other liabilities	267	289
NON-CURRENT LIABILITIES	2 357	2 008
Accounts payable	677	641
Other liabilities	904	847
CURRENT LIABILITIES	1 581	1 488
LIABILITIES	3 938	3 496
TOTAL	5 943	5 349

ROIC¹

21.3% 19.3%

NET DEBT

(698) (736)

1. Profit for the period / (Non-current assets + Net Working Capital).

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2017 CONDENSED CASH FLOW

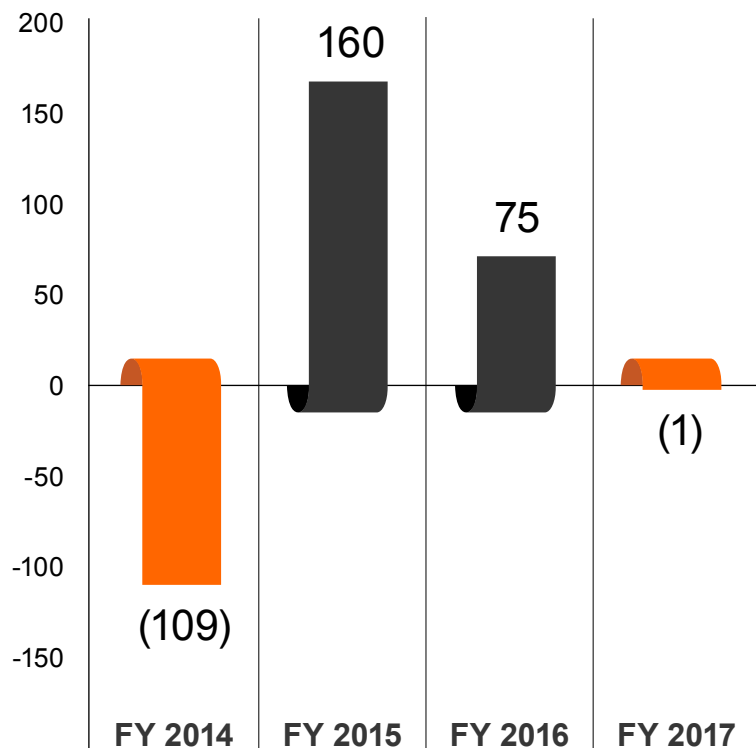
(CHF million)

	DEC 2017	DEC 2016
PROFIT FOR THE PERIOD	664	586
Non-cash items	565	560
(Increase)/Decrease in working capital	(1)	75
Taxes paid	(241)	(207)
CASH FLOW FROM OPERATING ACTIVITIES	987	1 014
Net purchase of fixed assets	(281)	(276)
Net acquisition of businesses	(35)	(172)
Decrease in marketable securities and other	5	247
CASH FLOW USED BY INVESTING ACTIVITIES	(311)	(201)
Dividends paid to equity holders of SGS SA	(528)	(517)
Dividends paid to non-controlling interests	(40)	(39)
Transaction with non-controlling interests	1	(4)
Net cash received/(paid) on treasury shares	13	(161)
Proceeds/(Reimbursements) of corporate bonds	374	(491)
Interest paid	(56)	(58)
Decrease in borrowings	(3)	(3)
CASH FLOW USED BY FINANCING ACTIVITIES	(239)	(1 273)
Currency translation	(29)	(55)
INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	408	(515)
FREE CASH FLOW¹	706	738

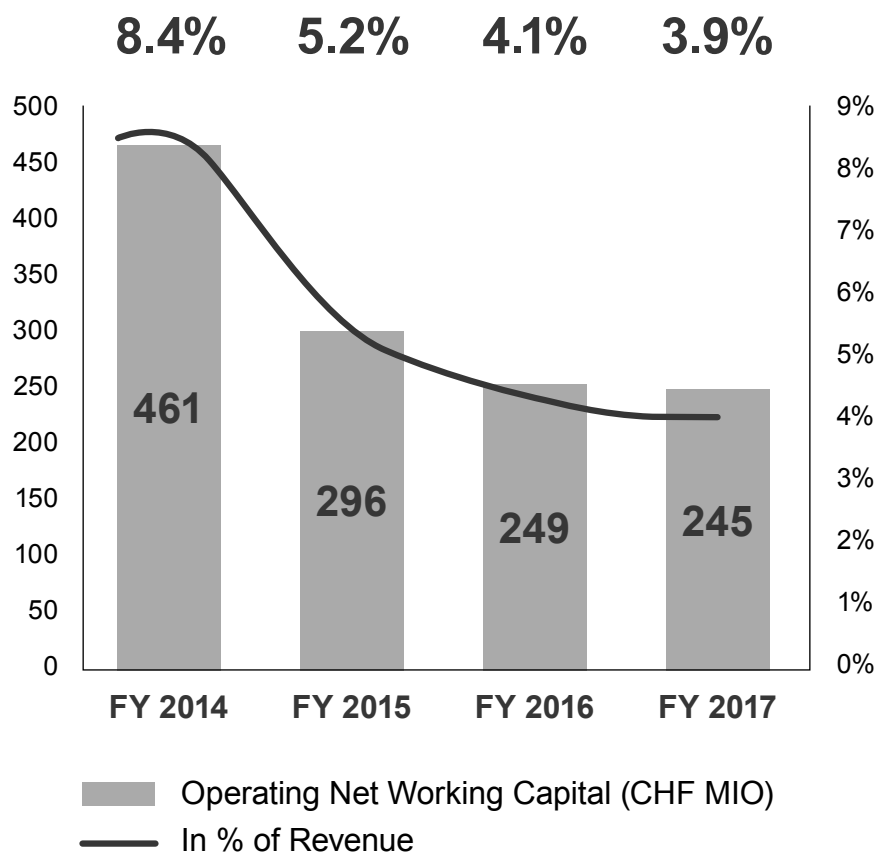
1. Cash flow from operating activities net of capital expenditures.

(INCREASE)/DECREASE IN NET WORKING CAPITAL

CHF MIO

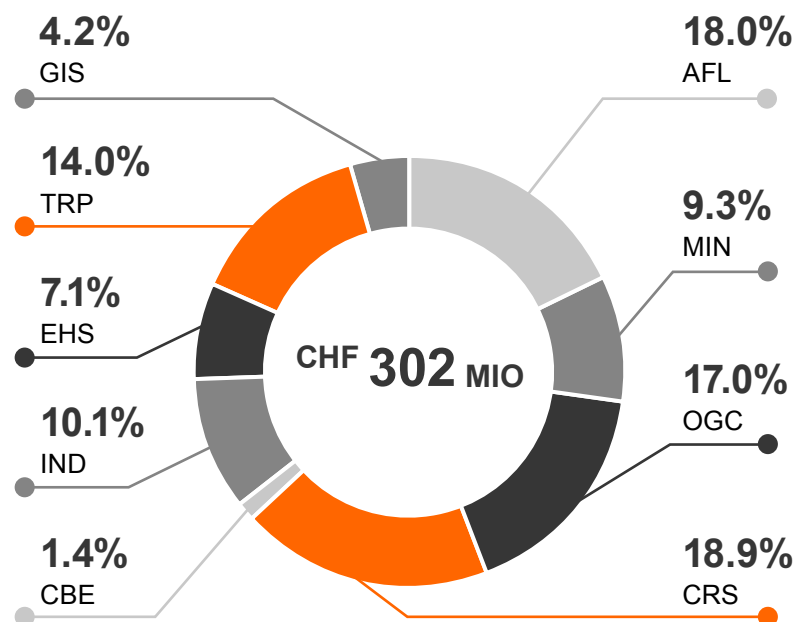


OPERATING NET WORKING CAPITAL % REVENUE

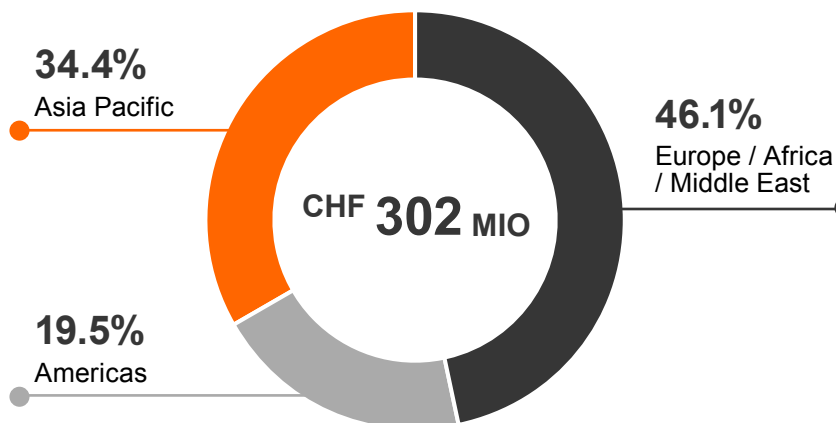


2017 CAPITAL EXPENDITURE

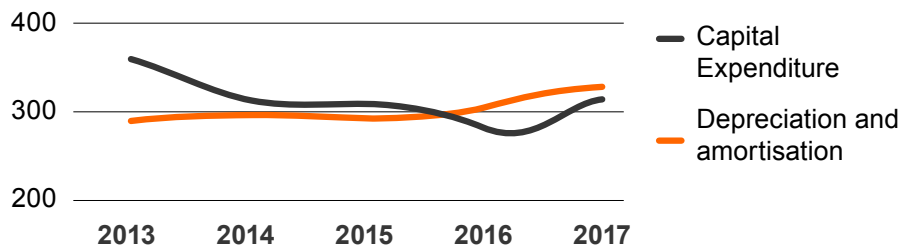
CAPEX BY BUSINESS



CAPEX BY REGION

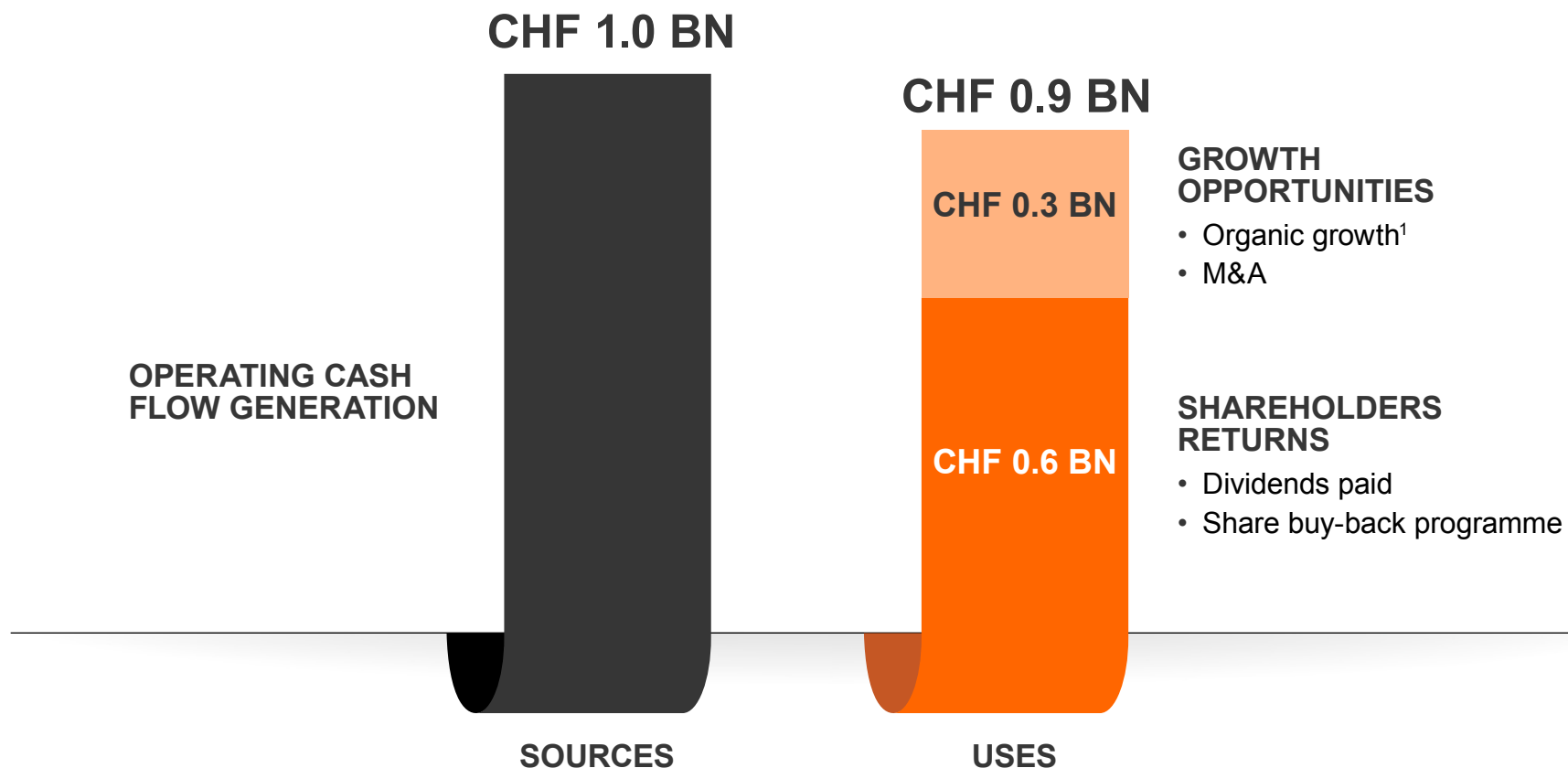


ANNUAL CAPEX CHF MIO



CASH SOURCES AND USES IN 2017

ORGANIC CASH FLOW GENERATION FULLY FUNDING THE USES



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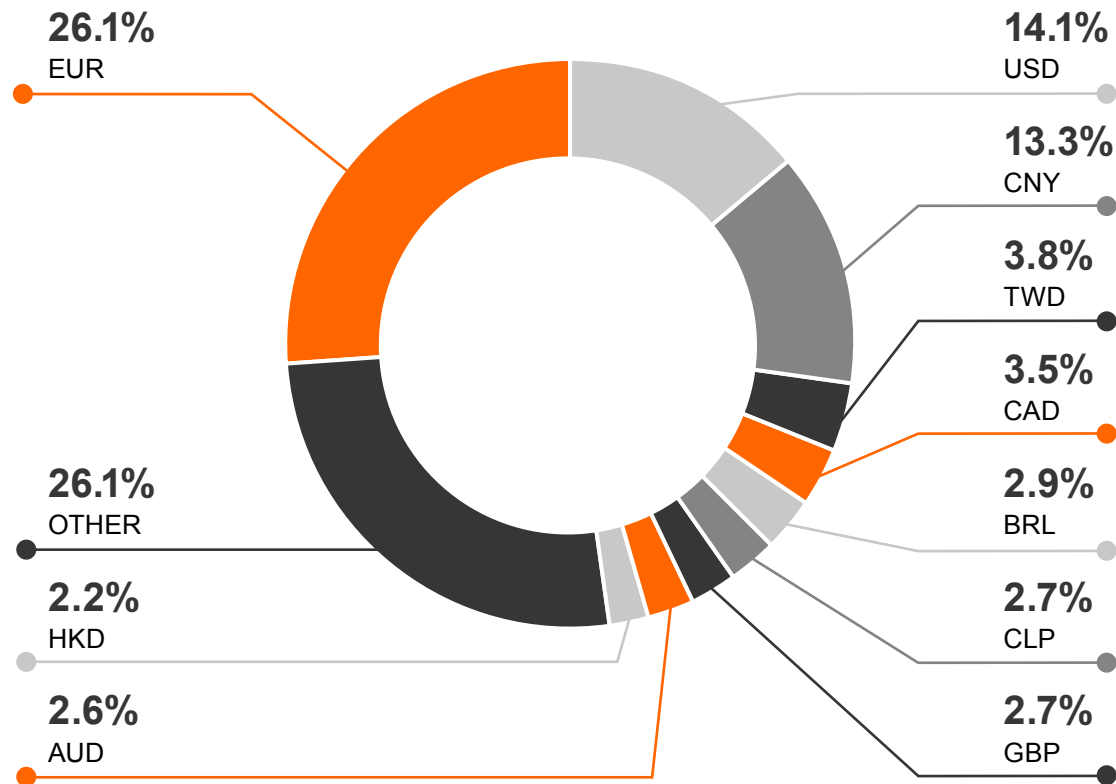
CASH FLOW

CURRENCY

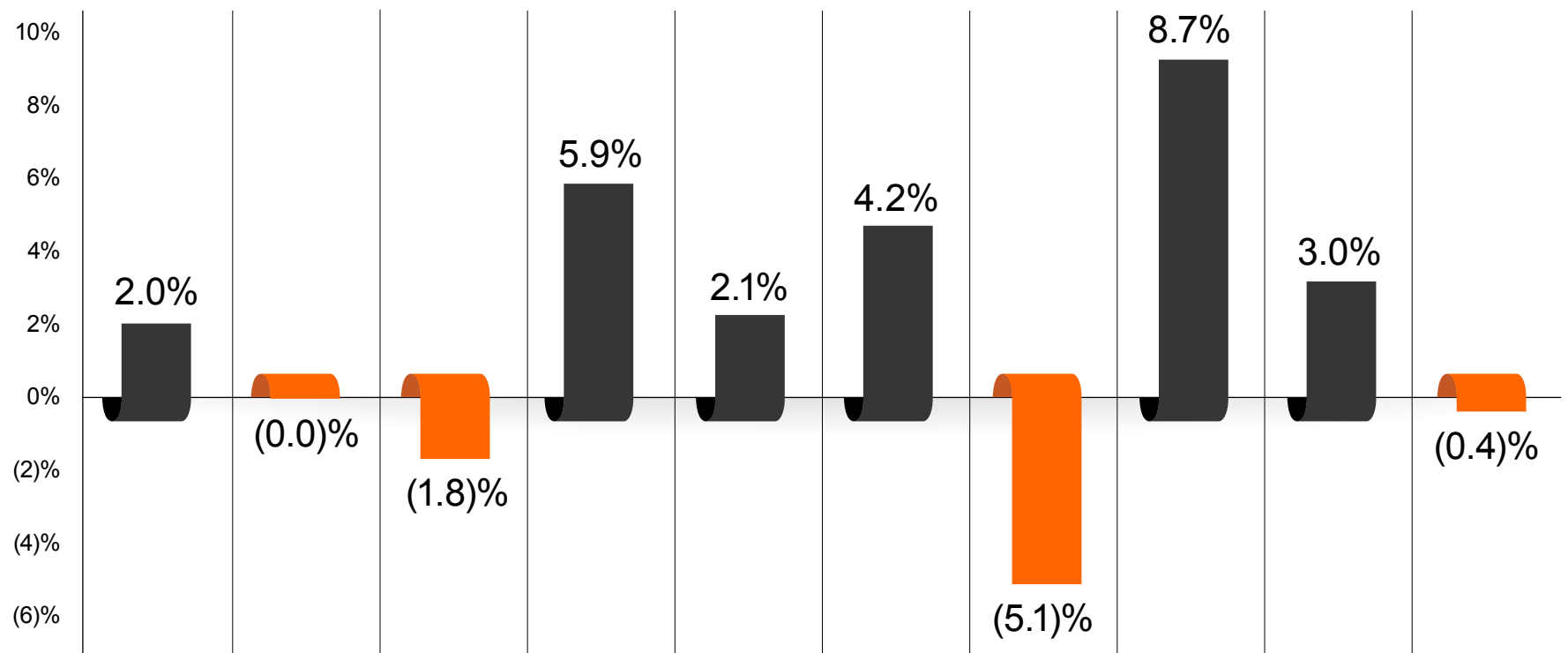
**SECOND
HALF 2017**

2017 FOREIGN CURRENCY REVENUES

MAJOR CURRENCIES



FOREIGN CURRENCY AVERAGE RATE CHANGE FY 2017 VERSUS FY 2016 RATE



	EUR	USD	CNY	TWD	CAD	CLP	GBP	BRL	AUD	HKD
2017	1.1115	0.9849	0.1457	0.0324	0.7589	0.0015	1.2683	0.3085	0.7545	0.1264
2016	1.0901	0.9849	0.1483	0.0305	0.7436	0.0015	1.3360	0.2838	0.7327	0.1269
CHANGE	2.0%	(0.0)%	(1.8)%	5.9%	2.1%	4.2%	(5.1)%	8.7%	3.0%	(0.4)%

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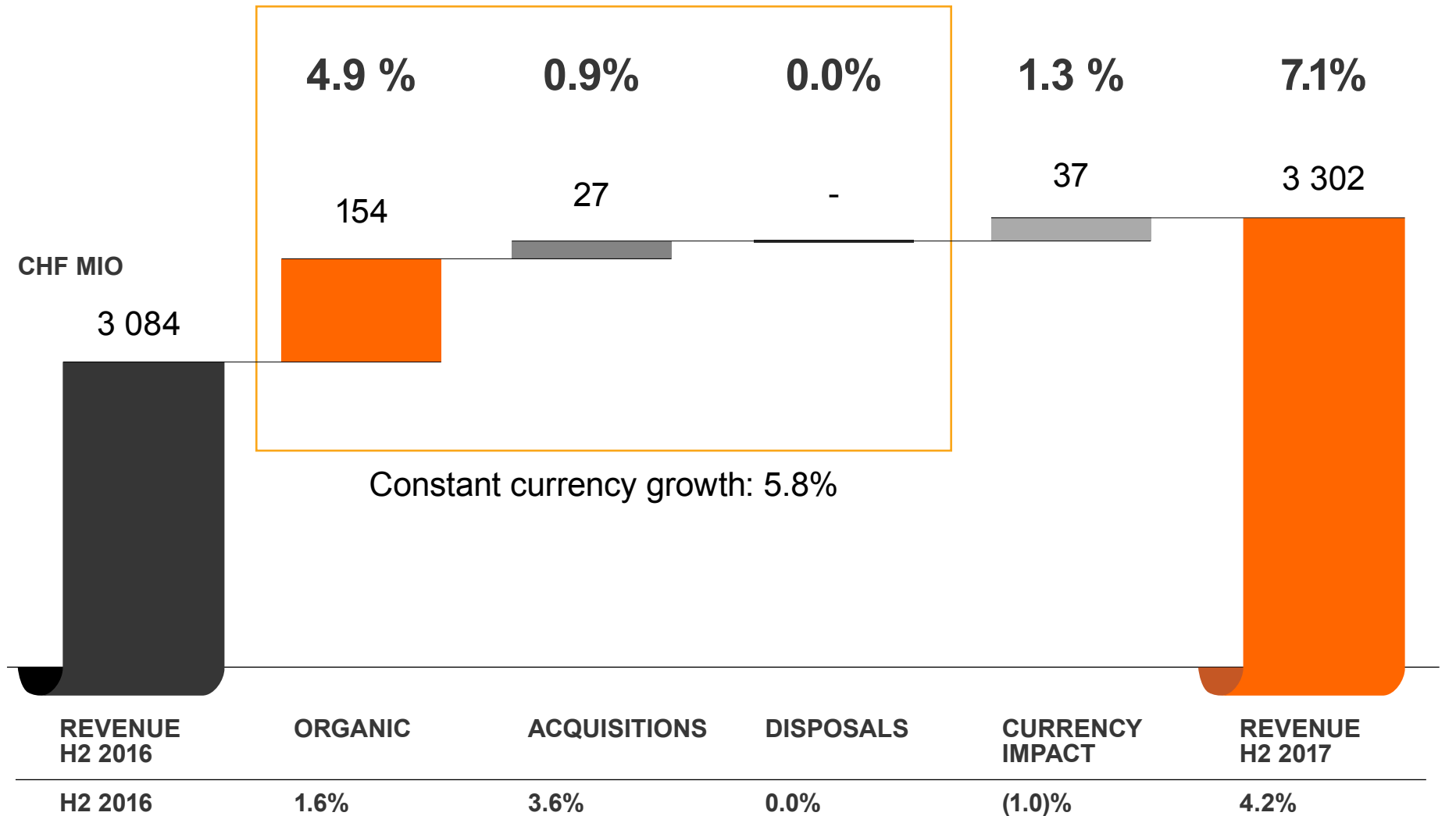
CURRENCY

**SECOND
HALF 2017**

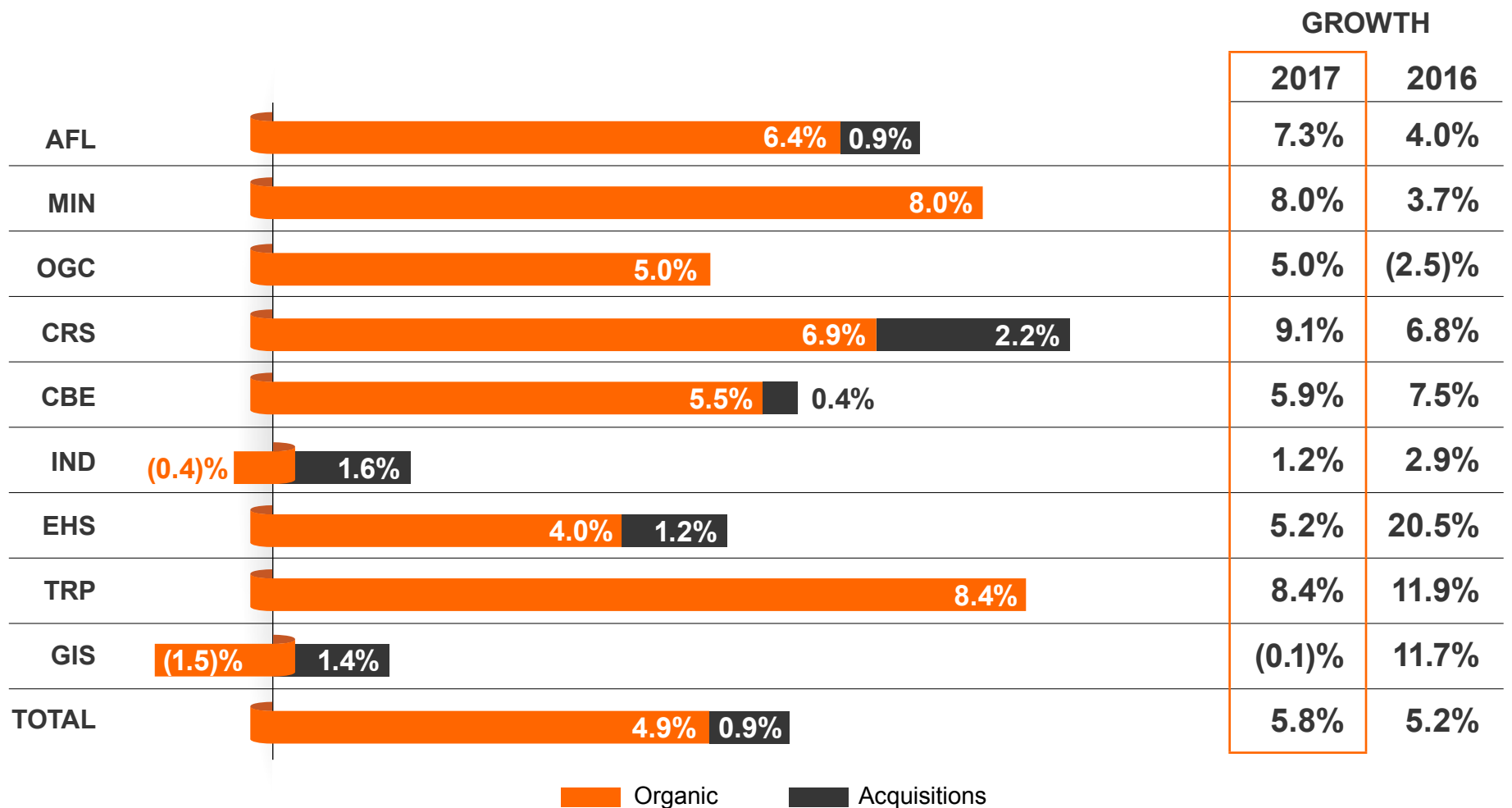
H2 2017 FINANCIAL HIGHLIGHTS

<i>(CHF million)</i>	2017 H2	2016 H2 PRO-FORMA ²	2016 H2
REVENUE	3 302	3 120	3 084
<i>Change in %</i>		<i>5.8</i>	<i>7.1</i>
ADJUSTED OPERATING INCOME¹	540	511	508
<i>Change in %</i>		<i>5.7</i>	<i>6.3</i>
ADJUSTED OPERATING INCOME MARGIN¹ IN %	16.4	16.4	16.5
OPERATING INCOME (EBIT)	484	425	422
<i>Change in %</i>		<i>14.0</i>	<i>14.7</i>
OPERATING INCOME (EBIT) MARGIN IN %	14.7	13.6	13.7
PROFIT FOR THE PERIOD	371	312	309
<i>Change in %</i>		<i>18.8</i>	<i>20.1</i>
PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF SGS SA	345	288	289
<i>Change in %</i>		<i>19.9</i>	<i>19.4</i>

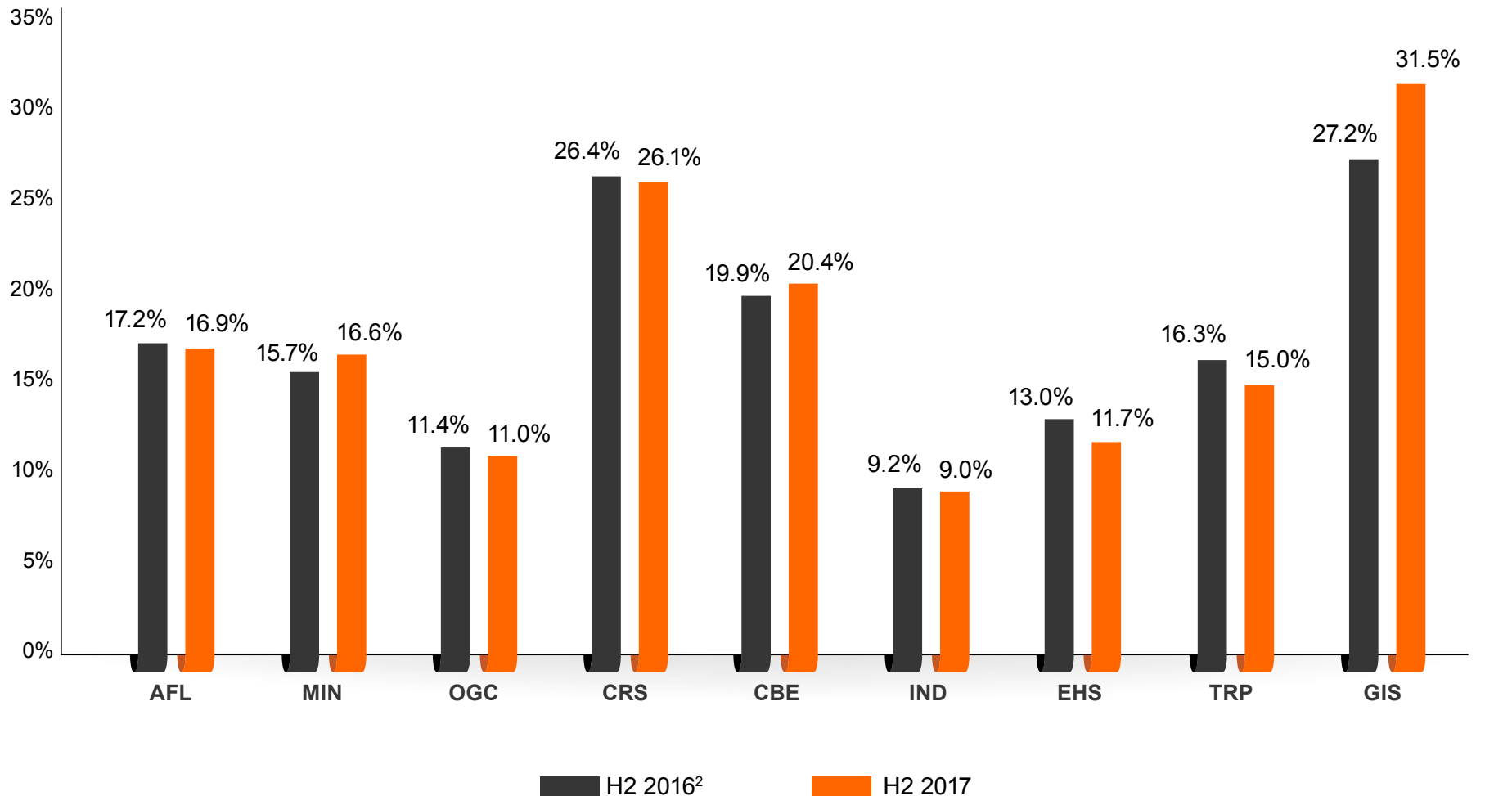
H2 2017 REVENUE GROWTH COMPOSITION



H2 2017 REVENUE GROWTH¹ BY BUSINESS



H2 2017 ADJUSTED OPERATING MARGIN¹ BY BUSINESS



1. Before amortisation of acquired intangibles and non-recurring items. – 2. Constant currency basis.

2017 FULL YEAR FINANCIAL SUMMARY

- Revenue growth of 5.4% of which 4.2% organic
- Increase in Adjusted Operating Income¹ on a constant currency basis by 5.4%
- Net investment of CHF 316 million in Capex and Acquisitions
- Operating cash flow of CHF 987 million
- Return on Invested Capital (ROIC²) of 21.3%
- Proposed dividend of CHF 75

HIGHLIGHTS

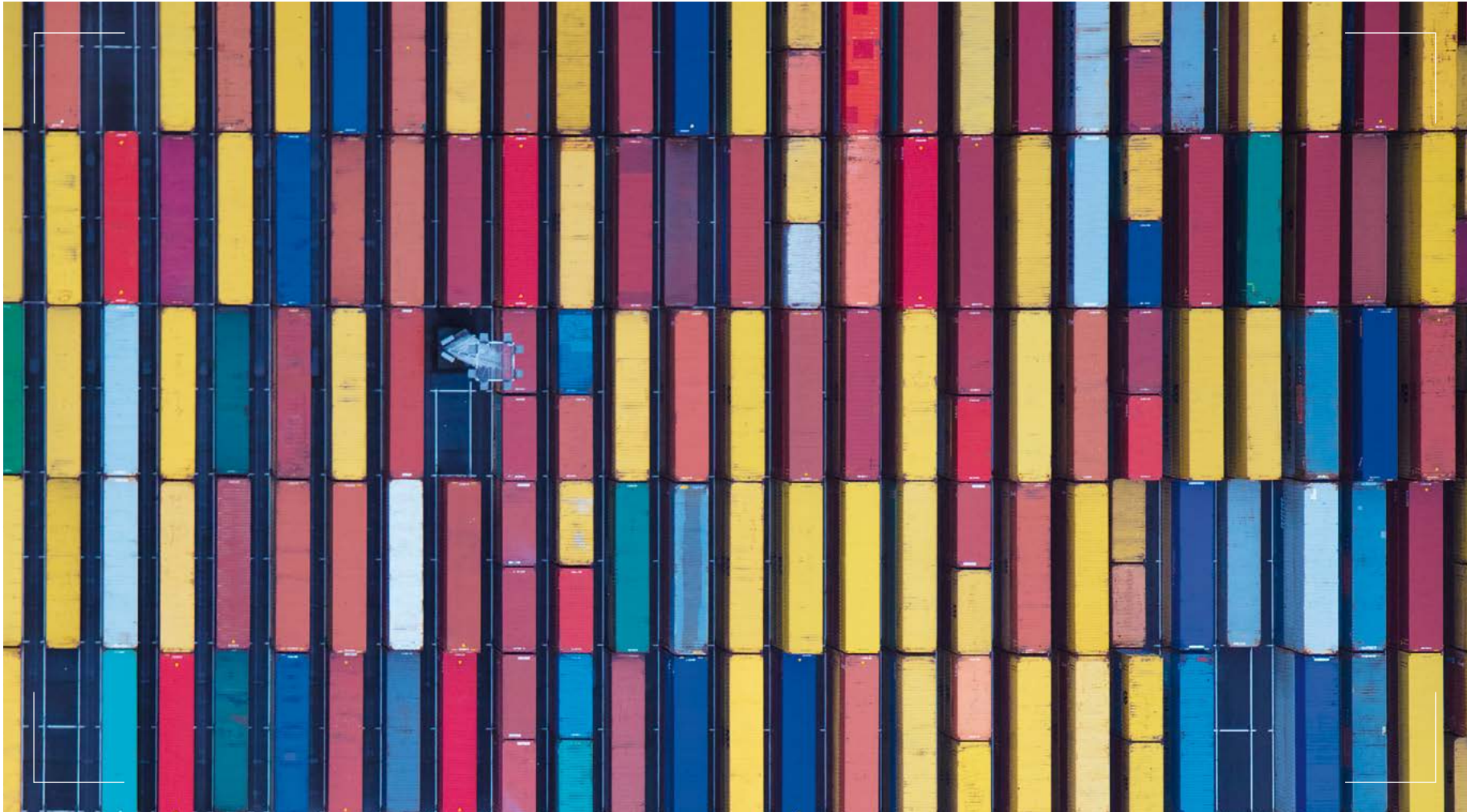
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(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	1 016.3	943.8	934.9
<i>Change in %</i>		7.7	8.7
ADJUSTED OPERATING INCOME¹	162.5	149.0	147.2
<i>Change in %</i>		9.1	10.4
MARGIN %¹	16.0	15.8	15.7

OVERVIEW

- Strong momentum in Food activities
- Seed and Crop growth supported by recent investments in precision agriculture
- Trade & Logistics performance hampered by high stocks and low volatility in the market
- Double-digit growth in Life driven by Laboratories

OUTLOOK

- Strong Food market fundamentals and investment in digital initiatives
- Trade & Logistics expects moderate growth
- Continued recovery of the input supplier market and portfolio expansion in Seed and Crop services
- Growth in Life activities with emphasis on biopharma and laboratory expansion
- Strong pipeline for both biometrics and the Viral Challenge Unit
- Solid acquisition pipeline, particularly for Food



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	683.6	647.1	635.0
<i>Change in %</i>		5.6	7.7
ADJUSTED OPERATING INCOME¹	104.6	93.3	90.9
<i>Change in %</i>		12.1	15.1
MARGIN %¹	15.3	14.4	14.3

OVERVIEW

- Double-digit growth in Energy Minerals in Russia, Indonesia, South Africa and Colombia
- Strong growth in Trade Services with volume increase in major bulk commodities
- Increased sample volumes in Geochemistry and six onsite laboratory contracts
- Strong recovery and growth in the Metallurgical Testing business

OUTLOOK

- Market growth to continue with funding for exploration projects
- Continued good performance expected in Trade Services and Energy Minerals
- Onsite laboratory network expected to increase as projects move into production phase
- Healthier project pipeline for Process Engineering



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	1 138.8	1 103.8	1 098.4
<i>Change in %</i>		3.2	3.7
ADJUSTED OPERATING INCOME¹	119.7	117.3	116.4
<i>Change in %</i>		2.0	2.8
MARGIN %¹	10.5	10.6	10.6

OVERVIEW

- Strong growth in Upstream production segment
- Solid growth in Plant and Terminal Operations, specifically in North America
- Trade-related activity under pressure, but growth in Asia
- Significant growth and solid pipeline for remaining portfolio

OUTLOOK

- Solid growth with new contracts in Plant and Terminal Operations
- Focus on oil production market in Upstream services
- Trade-related business to compete in difficult market conditions
- Solid pipeline of projects in laboratory outsourcing for Non-Inspection-Related Testing Services
- Rest of the portfolio to perform well



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

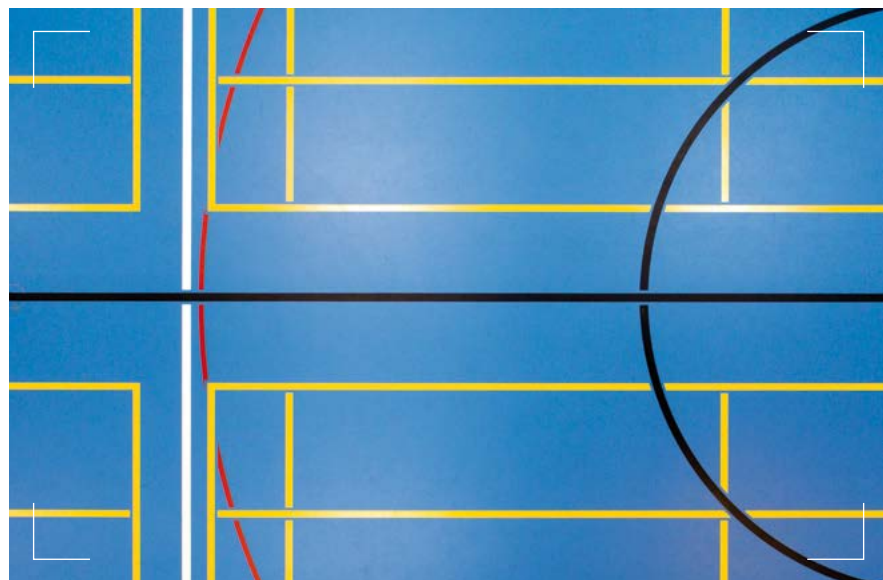
(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	963.2	872.2	872.8
<i>Change in %</i>		<i>10.4</i>	<i>10.4</i>
ADJUSTED OPERATING INCOME¹	246.9	221.7	223.6
<i>Change in %</i>		<i>11.4</i>	<i>10.4</i>
MARGIN %¹	25.6	25.4	25.6

OVERVIEW

- Strong organic growth in North East Asia, Eastern Europe, Middle East and Africa
- Robust growth in Softlines and Hardlines
- Expansion in textile sustainability segment
- Growth momentum returned to Wireless activity
- Outstanding performance of Cosmetic, Personal Care and Household in Asia and North America

OUTLOOK

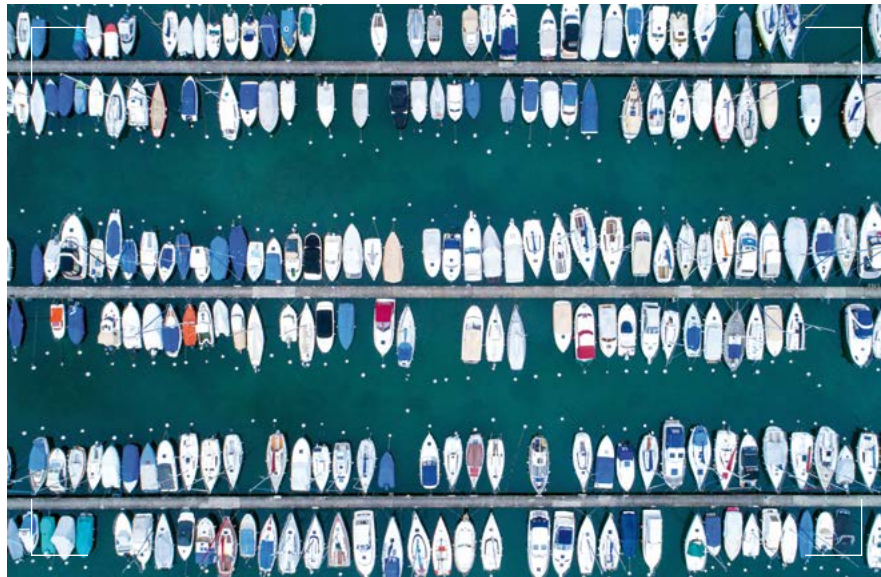
- Ongoing robust growth in the Electrical and Electronics segment
- Strengthening of geographical footprint in new sourcing and emerging markets
- Hardlines to boost its portfolio of services and continue the development of new services in E-commerce
- Leverage automation tools and implement robotisation across the network



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

CERTIFICATION AND BUSINESS ENHANCEMENT (CBE)

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	340.3	324.3	324.1
<i>Change in %</i>		4.9	5.0
ADJUSTED OPERATING INCOME¹	64.3	56.8	57.5
<i>Change in %</i>		13.2	11.8
MARGIN %¹	18.9	17.5	17.7



OVERVIEW

- Solid organic growth driven by Business Enhancement activities
- Improved margin driven by most regions and further consolidation of back-office operations
- Conversion to ISO new standard progressing as expected
- Double-digit growth in Performance Assessment and Training
- Opening of additional Academy facilities

OUTLOOK

- Certification to keep delivering low single-digit growth
- Business Enhancement, which includes Performance Assessment and training, to remain healthy with roll-out of new contracts gained in 2017 and is expected to grow in double digits

1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	906.5	906.5	890.9
<i>Change in %</i>		<i>0.0</i>	<i>1.8</i>
ADJUSTED OPERATING INCOME¹	73.4	84.1	83.6
<i>Change in %</i>		<i>(12.7)</i>	<i>(12.2)</i>
MARGIN %¹	8.1	9.3	9.4



OVERVIEW

- Continuous erosion of Oil and Gas services with volume reduction and price pressure
- Moderate growth in the Manufacturing segment
- Infrastructure market decline in South and Central America
- Growth in Power and Utilities services, driven by “One Belt - One Road” initiative in China
- High margins in Laboratory Testing activities

OUTLOOK

- Increased presence in Power and Utilities and Manufacturing markets
- Further growth of Industrial laboratory capabilities and geographical footprint
- Promotion of sensor-based Asset Health Monitoring projects on bridges in the US and Europe

1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	485.8	471.7	464.3
<i>Change in %</i>		3.0	4.6
ADJUSTED OPERATING INCOME¹	48.6	55.8	54.9
<i>Change in %</i>		(12.9)	(11.5)
MARGIN %¹	10.0	11.8	11.8

OVERVIEW

- Overall growth offset by project completion in 2016 in Europe
- Strong performance in Laboratory services resulting from network optimisation and diversification
- Development of service portfolio for hospitality, retail and real estate sectors
- Dynamic laboratory growth in China and Taiwan driven by focus on dioxins and new regulations

OUTLOOK

- Emerging opportunities in the digital sensor technology market
- Global contract wins expected to increase
- Positive momentum for asbestos testing services in Europe, Asia, Middle East and Americas
- Acceleration for Marine services from regulatory enforcement in specific countries



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

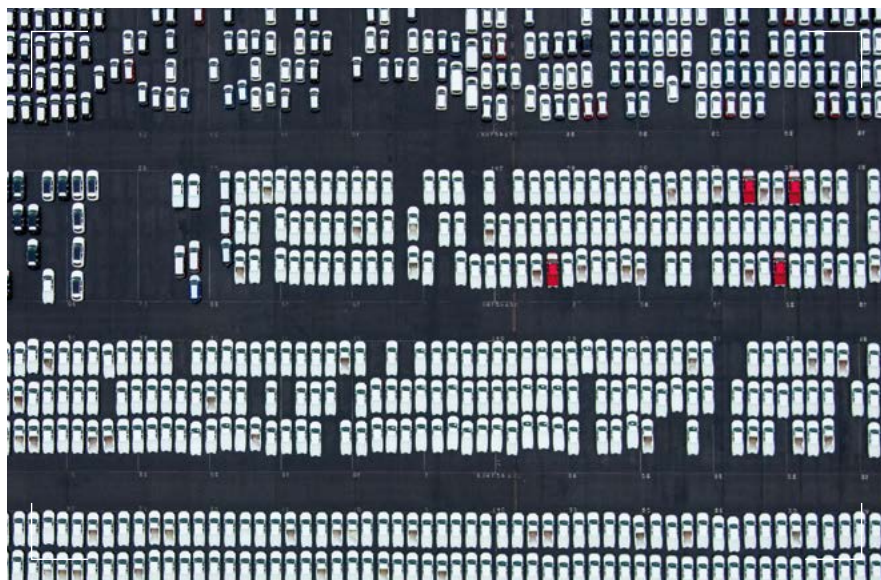
(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	546.5	489.6	489.8
<i>Change in %</i>		<i>11.6</i>	<i>11.6</i>
ADJUSTED OPERATING INCOME¹	89.9	79.1	78.5
<i>Change in %</i>		<i>13.7</i>	<i>14.5</i>
MARGIN %¹	16.5	16.2	16.0

OVERVIEW

- Double-digit organic growth driven by all activities
- Strong growth in Regulated services in Europe, particularly in France
- High demand for Commercial services in USA with one major contract completed in 2017
- Strong demand for non-destructive testing for Aerospace industry in France

OUTLOOK

- Tightening of exhaust emissions regulations will drive demand for vehicle and engine testing
- Growing market and new aerospace-related services will support solid growth in supply chain solutions
- Positive outlook for Regulated services in Africa
- Focus on acquisitions in the Automotive and Aerospace sectors



1. Before amortisation of acquired intangibles and non-recurring items – 2. Constant currency basis.

(CHF million)	2017	2016 PRO-FORMA ²	2016
REVENUE	268.1	265.9	274.7
<i>Change in %</i>		<i>0.8</i>	<i>(2.4)</i>
ADJUSTED OPERATING INCOME¹	58.7	62.0	66.6
<i>Change in %</i>		<i>(5.3)</i>	<i>(11.9)</i>
MARGIN %¹	21.9	23.3	24.2



OVERVIEW

- High double-digit growth in TransitNet services through geographical expansion
- Strong growth in PCA activities with new mandates in Gabon and Cameroon, despite completion of the mandate in Kurdistan
- Several scanning contracts extended
- Transformation of PSI in Cameroon and Haiti drives growth in Valuation offsetting completion of Benin programme

OUTLOOK

- Global economy recovery to positively impact volume of world merchandise trade
- Opportunities from E-economy and Brexit
- Strong pipeline in Port Solutions
- New innovative solutions for NGOs and Institutions
- New consultancy and training services to enhance service offering
- New digital solutions to be launched

HIGHLIGHTS

**FINANCIAL
REVIEW**

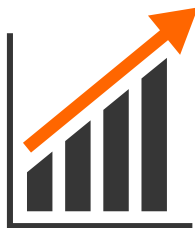
**BUSINESS
REVIEW**

OUTLOOK

Q&A

APPENDIX





**SOLID ORGANIC
REVENUE GROWTH**



**HIGHER
ADJUSTED OPERATING
INCOME MARGIN**



ROBUST CASH FLOW

- Mid single-digit organic growth with improvement over the 2016-20 period underpinned by the new focused structure and new strategic initiatives
- Accelerating M&A activities with acquired revenue over the period in the range of CHF 1 billion
- Adjusted Operating Income Margin of at least 18% by the end of the period
- Strong cash conversion
- Solid returns on invested capital
- Dividend distributions, in line with improvement in net earnings

HIGHLIGHTS

**FINANCIAL
REVIEW**

**BUSINESS
REVIEW**

OUTLOOK

Q&A

APPENDIX



TO REGISTER FOR QUESTIONS
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WHEN YOU NEED TO BE SURE

SGS

HIGHLIGHTS

**FINANCIAL
REVIEW**

**BUSINESS
REVIEW**

OUTLOOK

Q&A

APPENDIX



EOP	End Of Period
NGO	Non-Governmental Organisation
PCA	Product Conformity Assessments
PSI	Pre-shipment Inspections
ROIC	Return On Invested Capital



UPCOMING EVENT DATES

ANNUAL GENERAL MEETING OF SHAREHOLDERS

Monday, 19 March 2018

Geneva, Switzerland

DIVIDEND PAYMENT DATES

Ex-Date: 21 March 2018

Record data: 22 March 2018

Payment date: 26 March 2018

2018 HALF YEAR RESULTS

Wednesday, 18 July 2018

INVESTOR DAYS – EUROPE

Thursday and Friday

8 and 9 November 2018



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COMMON STOCK SYMBOLS

Bloomberg: Registered Share: SGSN.VX
Reuters: Registered Share: SGSN.VX
Telekurs: Registered Share: SGSN
ISIN: Registered Share: CH0002497458
Swiss security number: 249745

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WHEN YOU NEED TO BE SURE

