

FOCUS

An aerial photograph of a large cargo ship docked at a port. The ship's deck is green, and its hull is red. A large crane is positioned on the deck, and a yellow truck is visible on the pier. In the background, numerous colorful shipping containers are stacked in rows. The sky is clear and blue.

INDIA

Trusted.
Independent.
Committed.

SGS



India's untapped agricultural potential

India has enormous agricultural potential, with their agriculture market expected to grow at a compound annual growth rate (CAGR) of over 10.5% during 2022–2027.

For 2022, the government has set a record target for farmers to raise food grains production by 2%, aiming to produce about 307 million metric tons (MMT) of grains.

India is already the world's second-largest producer of rice, wheat, sugarcane, cotton and groundnuts. Furthermore, over the last decade, it has produced 25% of the world's pulses.

SGS plays a major role in ensuring agricultural commodities throughout India are stored and transported in line with contractual obligations and industry-specific regulatory requirements.

SGS in India has over 70 years' worth of experience delivering leading solutions to the agricultural commodities industry, and we are committed to staying on top of the latest best practices. As a result, we're proud to say that last year we achieved Gafta Approved Superintendent status – and we will continue to seek the latest industry approvals and accreditations moving forward.

We have established a reputation for our customer-centric approach, offering customizable testing, inspection, risk management, audit and certification, and market intelligence services to meet our clients' ever-evolving needs.

We're trusted, independent and committed. We're SGS.



A challenging market environment

Despite its promising outlook, the Indian agricultural market currently faces several significant challenges. Consider the fact that India is currently restricting its wheat and sugar trade with neighboring countries, such as Bangladesh, Sri Lanka, Nepal, Afghanistan and Indonesia, as per the Government of India's recommendations. This has impacted agricultural players throughout the supply chain.

What's more, there's huge variation in the quality of agricultural commodities. This is due to the prevalence of numerous small-scale farms, the fact that multiple different varieties of crops are planted and the inconsistent use of fertilizers throughout regions (and the nation as a whole). As a result, there's less homogeneity in the produce compared with other nations.

Moreover, poor packaging and low mechanization in the logistics supply chain and port operations create unwanted hurdles.

This is where we can help.

We provide mission-critical solutions throughout the entire supply chain, from up-country warehouses and processing mills to shipment loading locations, ensuring the right quality and quantity of commodities are traded at every point of transaction.

"We sincerely appreciate working with SGS due to their efficiency, accountability and outstanding customer service. We often receive deliveries earlier than expected and they are quick to resolve any issues that arise. We look forward to continuing this relationship for many more years."

Ajay Tyagi
Assistant General Manager
DD International



Customer-centric, flexible services

Over the years, we've built a reputation for delivering world-class services tailored to our clients' specific requirements – this has continued to this day.

For example, we've recently launched a smart tally-based project that relies on serialized bag tracking (RFID). We instantly provide to our customers real-time digital inspection reports, offering insights into the sequence in which bags are loaded and human entry into the containers. What's more, smart IoT sensors deliver ongoing data on the temperature and humidity of both the containers and the bags themselves. This reduces the need for manual intervention while guaranteeing accurate, secure inspection.

A few months ago, we've begun providing customized cashew kernel inspection and spot testing services at two client locations.

This entails sampling on the processing line prior to packaging, collecting the increment sample for analysis (physical, roast test, sensory and moisture), and checking for infestation and foreign matter during sampling. It also includes checking the weight of random cartons and providing daily updates through the client's software.

"SGS is always there when we need, responding immediately to advise us on proper cargo loading and discharging, to deploy inspectors for surveys or to issue certificates. Their staff, both in the field and in the back office, are reliable and trustworthy."

Amit Rakecha
Director
AVI India International LLP



Operations you can trust

Integrity and reliability are the two core tenets that underpin everything we do, safeguarding our status as leading global provider of testing and inspection services.

All our labs are ISO/IEC 17025-accredited, and we have also gained the necessary operational approvals from Gafta (The Grain and Feed Trade Association), FOSFA (Federation of Oils, Seeds and Fats Associations), IOPEPC (Indian Oilseed and Produce Export Promotion Council), EIA (Export Inspection Agency) and FSSAI (Food Safety and Standards Authority of India). Additionally, our operations have been recognized by the governments of the Republic of Korea and Indonesia.

Whatever your requirements are, our experts have you covered. Throughout 2021/22, we have completed over 9,500 work orders covering major agricultural commodities like rice, wheat, maize, sugar, pulses, oilseeds, spices, edible oils and cotton.

What's more, we have analyzed over 87,500 samples for various parameters, demonstrating our indisputable analytical expertise. Our testing services portfolio covers the main quality parameters, including physical, chemical, microbiological, heavy metals, pesticides, mycotoxins, GMO and DNA analysis.

With our cutting-edge accredited testing and inspection operations, unparalleled expertise and wealth of experience, you know you can trust us.

"We've worked with SGS for over two decades now. During this time, we've received a wide range of services, all of which have been delivered to the highest standard. We can always trust SGS to deliver, no matter the project, location or deadline."

Jay Chandrana
Managing Director
Dhaval Agri Exports

Our agricultural commodities operations

With a nationwide presence, we boast local teams on the ground in all corners of the country. Our specialists are well versed in the latest industry best practices and regulations. They'll help you maximize your potential while ensuring ongoing compliance, blending local knowledge with invaluable insights into global agricultural commodities market conditions.

Partner with SGS to ensure the quality, quantity and safety of your commodities. Work with our experts to enhance your operations, meet contractual demands and de-risk your supply chain.


70+

Years of success


270+

Full time employees


5

Accredited laboratories


21

Offices


Gafta, FOSFA

Members


87,500

Analysis done in 2021-2022 season


15 MMT

Inspected in 2021-2022 season



Meet the team



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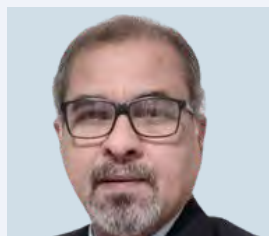
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