



SGS @ BRAZIL

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WHEN YOU NEED TO BE SURE





- 10 legal entities
- 30 branches
- > 80 operational offices
- 3,300 employees
- Strong growth:
 - Organic growth
 - 7 acquisitions in the last 6 years





KEY BUSINESS ACTIVITIES

REVENUE

SERVICE DIFFERENTIATION

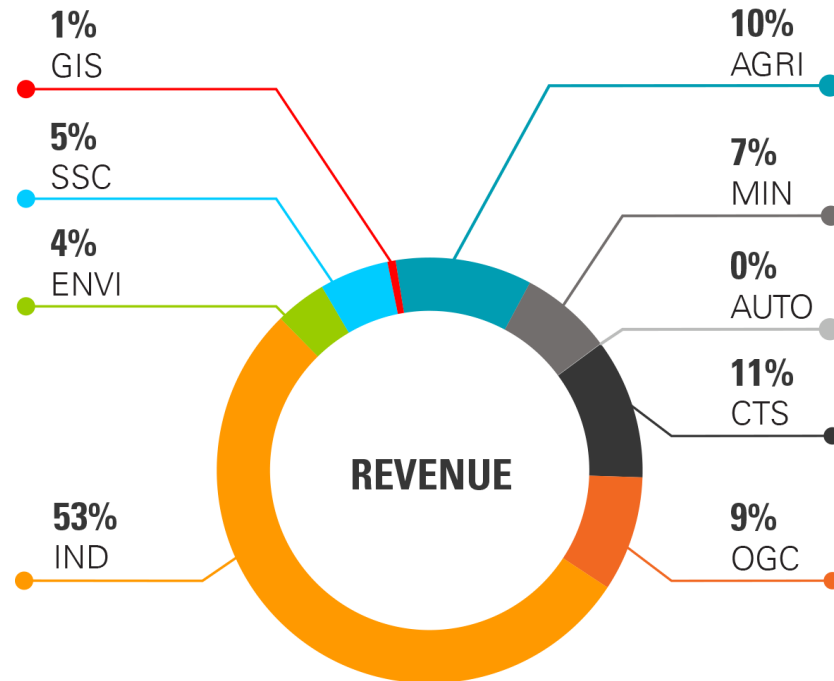
MARKET SEGMENTATION

STRENGTHS

GROWTH OPPORTUNITIES

WHEN YOU NEED TO BE SURE





■ Strong position in Industrial services (3 acquisitions):

- PID (commissioning and instrumentation)
- Enger (Infrastructure management and construction supervision)
- Labmat (Material testing)

■ Growing laboratory services

- CTS Expansion
- Envi acquisitions (Environ, Air Services, Cronolab)

■ Strategy to continue investing in areas with high growth potential.

- Acquisitions to complete portfolio
- Envi Acquisitions to increase footprint
- New labs following regulatory demand



- Excellence in laboratory services
- Diversified portfolio
- Innovative IT solutions to help clients analyze data



- Geographic coverage
- Focused managerial team
- Experience in tough environments
- Driven by innovation
 - New services
 - New markets
 - Better ways to provide services

- Organic:
 - Extend existing services across industries
 - Expand into new regions
 - New services following regulatory framework changes
- Inorganic:
 - Services for maintenance (portfolio management)
 - New laboratory services (concrete and soil, polymers)
 - Educational services

