SGS INVESTOR DAYS 24 – 25 OCTOBER 2013 USA

# SGS HERGUTH LABORATORIES

Dennis Kelley - SGS Herguth – General Manager

Investor Days, 24-25 October 2013

WHEN YOU NEED TO BE SURE

SGS

# THE BUSINESS

- Date of acquisition: Effective Date 1 January 2013
- Size: 45 Employees
- Description:
  - Lubrication and Machine Condition Monitoring Services/Preventive Maintenance
  - Market leader in Power Generation industry (Wind,Nuclear)
  - Failure analysis services and Tribology studies
- Market position: 3rd Largest Oil Conditioning Monitoring company in North America

# WHAT WE OFFER

- Predictive Maintenance Programs
  - New and Used Oil Analysis
  - Branded Programs (Locally and Globally)
  - Grease Analysis
  - Coolants Analysis
  - Additives and Petroleum Fuels
- Tribology Studies
  - Root Cause and Failure Analysis
  - Applied Research of Lubricants / Greases
  - Wear Particle Analysis
  - Filter Analysis
- Consulting Services
  - Lubrication Program Audit
  - Condition Monitoring Training

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# WHO WE SERVE

- Agriculture equipment
- Nuclear power plants
- Commercial aviation
- Oil company research
- Building maintenance companies
- Oil refineries
- Chemical and processing plants
- Petroleum wholesalers
- Construction companies
- Fossil power generation
- Consultants, engineers, labs
- Hydroelectric plants
- Manufacturing plants
- Public works departments
- Marine fleets
- Water treatment plants
- Mining operations
- Wind power companies

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# BENEFITS TO THE GROUP

- Enhances our technical expertise by obtaining the capabilities, knowledge, and practical experience of Lubrication and Machine Condition Monitoring Services as well as Industrial Preventive Maintenance Services.
- Bridges service portfolio gap that existed between traditional OGC laboratory work and specialized lubrication and refrigerant testing.

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# 2014
## FOR THE COMPLETE PICTURE

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