

**AGRICULTURE & FOOD
TRANSFORMATION & CONSTANT
ALIGNMENT TO MARKETS**

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EVP Agriculture, Food & Life

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WHEN YOU NEED TO BE SURE

SGS



PORT OF ROUEN 1878

IT ALL BEGAN IN **1878**
with local grain inspections
in the port at Rouen

**AGRICULTURE HAS
ALWAYS BEEN AT THE
HEART OF SGS**



GEOGRAPHICAL EXPANSION



**BIOVISION
SEED RESEARCH LIMITED**
CANADA

MARKET LEADERSHIP

PORTFOLIO EXTENSION



**CENTER OF
AGRICULTURE TESTING**
GERMANY

MARKET EVOLUTION

SERVICES DIVERSIFICATION



TRAITGENETICS GmbH
GERMANY

TECHNOLOGY SHIFT

PRODUCTIVITY & EFFICIENCY



COMMODITIES DIVERSIFICATION



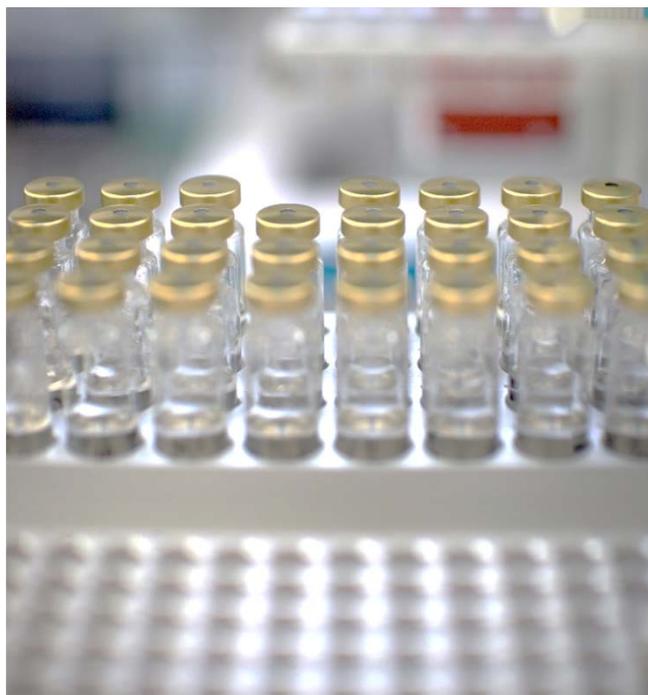
SERVICE EXTENSION



OPTIMISED ORGANISATION



RECENTS INVESTMENTS



GROWTH SEGMENTS



LABORATORY NETWORK GEOGRAPHICAL EXPANSION IN THE USA



USD 2 billion market size by 2020



5-7% growth

OPPORTUNITY



EXPANSION



AMBITION



NEW FEATURES & FUNCTIONALITIES



BUILDING CRITICAL MASS



ADOPTION & RECOGNITION



FROM SEA TO PLATE

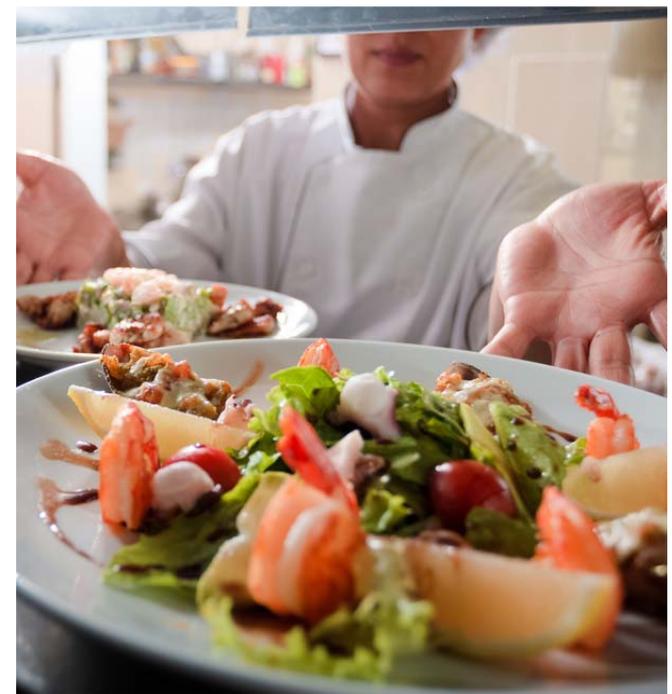
WHAT?



WHERE?



CASE STUDY



FROM SOURCE TO US MARKET

WHAT?



WHERE?



CASE STUDY



FROM RAW MATERIAL ADULTERATION TO MISLABELLING

WHAT?



WHERE?



MAIN CONCERNS



FROM RAW MATERIALS TO FINISHED PRODUCTS

WHAT?



WHERE?



MARKET GROWTH



- Constant evolution since 1878



ROUEN 1878



ROUEN 2018

WWW.SGS.COM

WHEN YOU NEED TO BE SURE

