



Consulting Services

Optimizing supply chains
and sustainable systems
of continuous improvement



Keep pace in this fast-changing world

In this fast-changing world, simply focusing on growth is not enough to stay competitive.

Any organization can adopt productivity methodology with digital transformation to achieve its sustainability goals.

What we bring to the table

With a deep knowledge of processes, experts in many disciplines and laboratory testing capabilities, coupled with a history spanning over 150 years and more than 25 years of sustainability experience, we understand each sector's pain points and ensure realistic transformation.

As an industry leader, we can help your:



Growth

Grow and compete in competitive markets



Productivity

Be efficient, productive and constantly increase productivity and quality in any process

Digitize or adopt Industry 4.0 technology



Digitization

Be sustainable by defining a strategy, including sustainability focus, deployment and achieving tangible results



Sustainability



From consulting to support services

Whatever your maturity level, industry focus or need, our comprehensive consulting, training, transformation and support services can help you to adopt our engaging methodology for a visible and lasting impact.

The cogs of our SPS

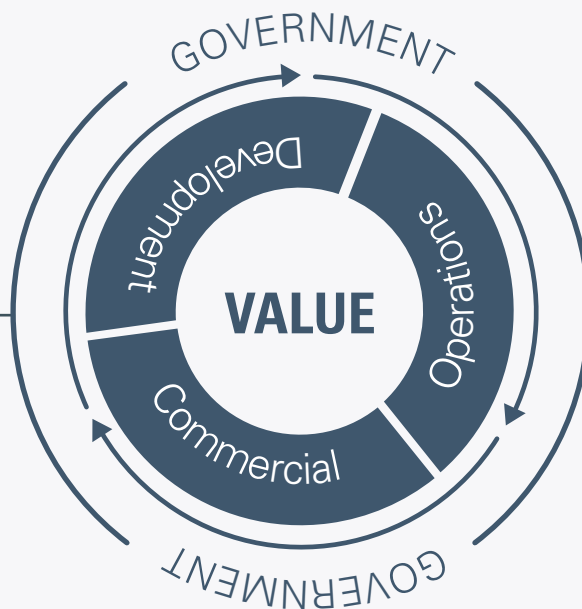
The SGS Productivity System (SPS) is a method that counts on all people, leans on suitable indicators and achieves business success. We are committed to results and ensure annual savings greater than our costs. We deliver what we promise and exceed customer expectations.

ORGANIZATION

An organization based on teamwork, a clear structure and communication, tailored to your needs.

CONTROL

Business control aligned with objectives to ensure correct decision-making and efficient resource management.



PROCESS

Operational knowledge that safeguards and standardizes for excellent business value.

OBJECTIVES

Organizational focus through clear objectives that are deployed across all levels and personnel.

PEOPLE

People as a competitive difference and the basis of business sustainability.

The solutions for mission success

We can help you to improve productivity, quality and delivery times by optimizing processes and involving staff through a personalized and sustainable system of continuous improvement.



Lean Six Sigma Certification

Acquire the training and skills to implement the lean management methodology and six sigma principles.



Strategy

Understand the lean methodology to effectively execute your strategy.



Operations

Eliminate waste within manufacturing/service systems while maximizing productivity.



Logistics and Supply Chain

Use our lean logistics methodology to optimize your entire supply chain.



Quality

Optimize quality in all processes, from product/service conception to client delivery.



Procurement

Use our lean purchasing methodology to ensure a competitive edge and reduce costs.



Innovation and Development

Develop products and services in an agile and efficient way.



Sales and Marketing

Cultivate and execute a customer-centric strategy and enhance your commercial teams.



Administration and Finance

Enhance administrative productivity and create a more efficient office.



Leadership and People Development

Empower leaders to maximize productivity and employee morale.



IT, Digitization and Industry 4.0

Implement a productivity management system that continuously improves results and allows you to face Industry 4.0.



Private Equity

Use our private equity process to reduce risks and maximize your investments.

“SGS’s methodology has helped us to improve our productivity quickly, sustainably and reliably.”

Juan Ramón García Gómez

CEO

Grupo Rimar-Suavinex

Starting your evolution

From defining the gap to developing leadership, we can assess strategy, processes and people throughout your organization.

Before starting a project, we analyze the existing potential and ensure the project's profitability. We define an improvement plan with anticipated savings.

Strategy



- Strategy
- IT, Digitization and Industry 4.0

Processes



- Sales and Marketing
- Administration and Finance
- Innovation and Development
- Operations
- Quality
- Procurement

People



- Leadership and People Development

Training solutions

Our training solutions provide a hands-on approach to our lean management methodologies and their application across any business.

Lean Six Sigma Certification

We provide the training, knowledge and skills to implement the lean management methodology and six sigma principles, leading to the issuance of Lean Six Sigma Certification.

1

Diagnose and define the gap

2

Determine a complete strategy and ways to achieve it

3

Implement the right management system to get the results

4

Develop people leadership

Gain the upper hand

From lean management to leadership training, SGS Productivity has the expertise to give you a competitive advantage.

Train to win

SGS Productivity's varied curriculum helps to optimize organizations. Using a mix of case studies and classroom learning, students take a hands-on approach to our methodologies and how to apply them across any business.

BENEFITS

- Convenient scheduling
- Mixed methodology learning
- Hand-on experience
- A classroom for team building
- Experienced instructors

SGS PRODUCTIVITY SCHOOLS

We have schools for:

- Lean management
- Green belt lean manufacturing
- Green belt lean logistics and supply chain
- Green belt lean office
- Lean maintenance
- Advanced quality management
- Procurement and negotiation
- Project management
- Leadership

Classes are also available online.

Focus on the future

Focus Smart Productivity allows you to digitize all processes, focusing on business enhancement and involving all staff while building on SGS Productivity's continuous improvement methodology.

Industry 4.0 is the current trend of automation and data exchange in manufacturing technologies. Organizations must digitize and adopt the right technologies to be more competitive.

With experience of more than 2,000 continuous improvement projects and the latest technology, our new Focus Smart Productivity solution will support your digital transformation.

A single piece of software, Focus Smart Productivity connects the following in real-time:

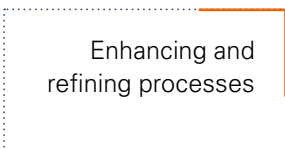
Key focal points



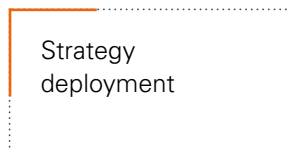
Full staff involvement



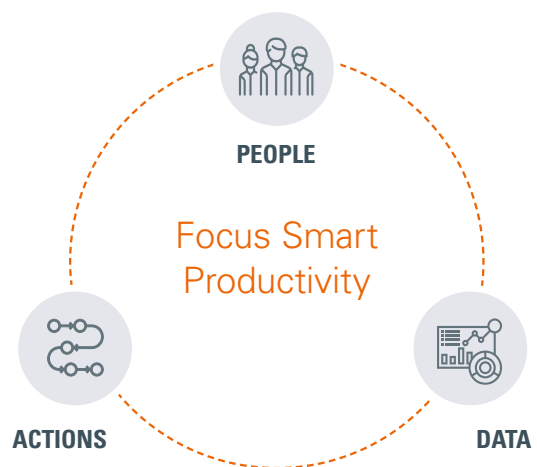
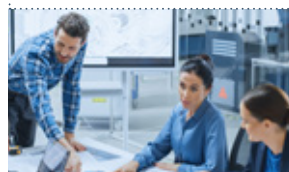
Information integration and access



Enhancing and refining processes



Strategy deployment



Getting to the Pointe

SGS Maine Pointe is the number one supply chain consulting firm, according to Consulting US. In 2021, Forbes and Statista named the company one of America's best management consulting firms for the second consecutive year.



A Family affair

Part of the SGS family, Maine Pointe specializes in:



Total Value Optimization (TVO)

Dynamically anticipate and meet demand by synchronizing your plan-buy-make-move-fulfill digital supply chain for the greatest value to customers at the lowest cost and risk.



Digitally Enabled Supply Chains

Improve supply chain visibility, resilience, speed, optimization and control for measurable value and a competitive advantage.



Supply Chain Risk Management

Improve supply chain sourcing optionality and manufacturing footprint capacity for greater margins, growth and customer service.



Strategic Procurement

Meet and exceed new and changing demands, including greater consumer expectations, for better digitization, optionality, agility, visibility and sourcing.



Operations Excellence

Accelerate integration, synchronization and visualization for enhanced visibility and throughput, as well as to resolve supply/demand/distribution imbalances.



Logistics

A different approach to meet and exceed capacity challenges and growth demands.



Data Analytics

Visualize and realize the power of data to create an optimized, demand-driven digital supply chain for a competitive advantage.



Operational Due Diligence (PE)

Use data analytics and artificial intelligence to assess target companies and improve confidence, competitiveness and time-to-value creation and exit valuation.



M&A and Carve Outs

A system to improve competitiveness, confidence, integration, synergy savings and time-to-value realization.



Leader and Organizational Improvement

Achieve and sustain a productive company culture for a compelling, logical and results-focused plan across your organization.

The Maine industries

From quality food, consumer goods and life sciences to industrial, mining and private equity, Maine Pointe's services cover many industries and sectors.

Key industries and areas



Agriculture and food, including:

- Food processors
- Grocery/convenience stores and clubs, and restaurants and foodservice



Aviation, aerospace and defense, including:

- Industry changes and initiatives
- Asset availability



Chemicals, including:

- Commodity, consumer and specialty chemicals



Consumer goods and retail, including:

- Packaging and distribution
- Consumer packaged goods (CPG)



Energy, including:

- Renewables
- Upstream, midstream and downstream



Industrial, manufacturing and services, including:

- Auto material, components and parts manufacturing
- Building material manufacturing and commercial construction
- High-tech electronics
- Industrial equipment and infrastructure



Life sciences, including:

- Pharmaceuticals



Mining, including:

- Accelerating improvements
- Risk dynamics



Private equity, including:

- Private equity partners
- Operational due diligence
- Portfolio company CEO



SGS business principles



Health, Safety and Environment

Making sure we establish safe and healthy workplaces and protect the environment



Quality & Professionalism

Making sure we act and communicate responsibly



Sustainability

Making sure we add long-term value to society



Integrity

Making sure we build trust



Respect

Making sure we treat all people fairly



Leadership

Making sure we work together and think ahead

When you need to be sure

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SGS