



Day 2 - 8 Oct 2015, Thursday

Optional Site Visit to ZAMBIA SUGAR AT NAKAMBALA SUGAR ESTATE, MAZABUKA
Wednesday, 7 Oct 2015

- 06:30 Depart Radisson Blu Hotel for Nakambala (have refreshments on hand cool drinks and water)
- 08:35 Zambia Sugar Plc safety team meets bus at 10 miles for safety induction
- 09:00 Refreshment & Welcome at Nakambala Sugar Estate Training Centre Conference room provided by Zambia Sugar Plc
- 09:30 Agricultural Tour – Farm 6 Nakambala Sugar Estate CI model Sugarcane farm
- 10:45 Depart for KASCOL (Kaleya Small Holders Company Limited)
- 11:15 Arrival at KASCOL - Welcome and Tour of operations
- 12:45 Lunch at the LAPA Nakambala House
- 14:00 Factory Tour of Nakambala Factory
- 15:30 Group departs Nakambala Estate for Radisson Blu Hotel Lusaka
- 18:00 Arrive at Radisson Blu Hotel Lusaka

08:00 Morning Registration & Refreshment

09:00 Chairman's Welcome Introduction

09:10 **Opening Address**
DIVERSIFICATION STRATEGY TO GROW ZAMBIA'S AGRI SECTOR

- Diversification to other crops
- Public-private partnership in agribusiness development
- Downstream processing

*H.E. Hon. Given Lubinda
MP & Minister
Ministry of Agriculture and Livestock*

09:30 **REBUILDING TRADE & FOOD SECURITY IN AFRICA & ENCOURAGING PUBLIC-PRIVATE PARTNERSHIP IN AGRI SECTOR**

10:00 **CHALLENGES OF AGRIBUSINESS INVESTMENT IN ZAMBIA**
(topic to be confirmed)
*Mr. Francis Grogan, Joint CEO
Zambeef Products Plc*

10:30 Discussion followed by Networking Refreshment

11:00 **DEMAND/SUPPLY & PRICE TRENDS IN SOFT COMMODITIES (COFFEE, COTTON, COCOA, GRAINS, SUGAR, SOYBEAN & FRUITS)**
*Dr. Edward George
Head of Group Research
Groupe Ecobank*

11:30 **ZAMBIA SUGAR - DEVELOPING OUTGROWERS' PROGRAM FOR SUSTAINABLE AGRICULTURE**

- Key success factors & best practices in contracting smallholder out-growers

*Mr. Japhet Banda, Communication and Corporate Affairs Manager
Zambia Sugar Plc*

12:00 **FUTURE OF BIOENERGY & VALUE-ADDED INVESTMENTS IN SUB-SAHARA AFRICA**

- Opportunity for value-added agricultural projects in Sub-Saharan Africa
- Sustainability of bioenergy feedstock supply
- Supply chain logistics and transportation challenges
- Case Study - Zambia Ethanol Project
- Political and Execution Risks
- How to structure these investment & best business model

*Mr. Richard Bennett, CEO
Sunbird Bioenergy*

12:30 Discussion followed by Networking Lunch

13:45 **PANEL DISCUSSION : FUNDING AGRI PROJECTS IN AFRICA**

- Projects selection criteria & priority
- What are the mechanism available to access funding & its challenges?
- Moving up the value chain & developing an integrated projects
- Does size matter in agri projects?

• Challenges of financing medium to large scale project & successful case studies

Panelists:
*Neeraj Vij, Head of the Industries and Services Division
African Development Bank Group*

14:15 **DEVELOPING COMMERCIAL FRUITS & VEGETABLES FARM IN ETHIOPIA**

- Investment opportunities & challenges
- Land acquisition and labour management
- Farm modernization & yield improvement
- Meeting local demand & export potential
- Post -harvest management challenges

*Dr. Wondyifraw Tefera
Director - Agricultural Operations
Horizon Plantations Ethiopia Plc*

14:45 **MODERNIZATION & MECHANIZATION OF FARMING PRACTICE – SUCCESSFUL CASE STUDY**
*Ms. Louisa Parker-Smith
Manager External Affairs
AGCO Corporation*

15:15 Discussion followed by Networking Refreshment



Day 3 - 9 Oct 2015, Friday

15:45 **INVESTING IN A MODERN & EFFICIENT GRAINS FARM IN TANZANIA**

16:15 **USE OF DRONES FOR FARMLAND SURVEYS & CROP MONITORING**
*Mr. Cobus Burger, Managing Director
SGS Precision Farming Services, Africa*

16:45 **HEALTHY SOILS, PROFITABLE FARMS : HOW SOIL CONSERVATION TECHNIQUES LEAD TO SUCCESS IN LARGE-SCALE FARMING**

- How to improve soil health and reduce farm costs
- Conservation agriculture in Africa : Facts and experiences

*Mr. Thomas Lecomte
Director of Consulting
Soil Capital*

17:15 Discussion followed by End of Day One

17:30 Networking Reception for all speakers and participants
Sponsored by



08:50 Chairman's Introduction

09:00 **TRANSFORMING DRC'S LAND INTO PROFITABLE COMMERCIAL FARM**

- Land concession issues & lease tenure
- Government's plans & development status of agribusiness parks
- Infrastructure development to support agri sector growth
- Labour cost & access to input materials
- Successful case study
- Domestic markets prospect & export potential

*Dr. John Mususa Ulimwengu
Senior Advisor
Agriculture & Rural Development to Prime Minister of Democratic Republic of Congo, DRC
Senior Research Fellow
IFPRI – International Food Policy Research Institute*

09:30 **INVESTING IN A SUSTAINABLE OIL PALM PLANTATION IN COTE D'VOIRE – CHALLENGES & OPPORTUNITIES**

- Oil palm market demand/supply
- What business model works best?
- Investment challenges & opportunities
- Developing downstream processing industry

*Mr. Andrew Tillery, Chairman
DekelOil
Director of Agribusiness
AXYS Consulting DMCC*

10:00 **PANEL DISCUSSION : LOCAL SOURCING & BUILDING A SUSTAINABLE SUPPLY CHAIN**

- Utilizing local content
- Supply chain management from farm to factory
- Local sourcing challenges & working with smallholders farm
- Expansion plans across Africa

10:30 Discussion followed by Networking Refreshment

11:00 **OPPORTUNITIES & CHALLENGES OF PUBLIC-PRIVATE PARTNERSHIP IN UGANDA'S AGRI-SECTOR**

- Vegetable oil investment case study
- Opportunities of commercial farm investment
- Land issues – cost, lease or buy?
- Successful business model for the country
- Where are the area allocated for commercial farms, tax incentives, availability of water resources & input materials,
- What are the crops the country wish to attract investment in?

*Mrs. Connie Magomu Masaba
Project Manager
Ministry of Agriculture, Animal Industry and Fisheries (MAAIF)*

11:30 **SEEDS MARKET OUTLOOK IN AFRICA**

- Complexities in seeds development & distribution systems
- Access to varieties & quality seeds
- Dealing with counterfeit seeds
- Prospect of GM seeds in the region

12:00 **INFRASTRUCTURE DEVELOPMENT TO STRENGTHEN AGRI VALUE CHAIN**

- Africa's new TFTA (Tripartite Free Trade Agreement) & the opportunities for agribusiness
- Transport infrastructure development to support agriculture trade & logistics IN EAC – COMESA – SADC region

*Dr. Abu Sufian E Dafalla, Director - Infrastructure Development
COMESA Secretariat*

12:30 Final discussion followed by Closing Lunch

14:00 End of Conference

Per Person Fee for Conference:	(USD)
Regular Fee for 1	1495.00
Group Fee for 3 or more	1195.00

Site Visit to Zambia Sugar - 7 Oct 100.00
(Per Person)

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