

FOCUS ON BLACK SEA

AN SGS CORPORATE NEWSLETTER FOR AGRICULTURAL SERVICES

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Dear Customers,

We all know that markets as well as services constantly evolve. In this sense and as the new season approaches, our Black Sea Region team is working hard to provide all the necessary tools and information to enable our clients to enjoy a successful business year.

Through comprehensive and co-ordinated procedures, our Customer Care team has invested heavily in training both our operational and execution teams to deliver a best in class service. This reinforces our organisational dynamic and our leading position in the Agricultural Services Inspection Market.

The relationship between our customer care staff and clients is our top priority. Through regular and relevant contact we would also like to show you who we are. This newsletter introduces our main customer care teams within the Region. They are waiting to assist and support you. In addition, our Geneva Team is always available to support you with your global requirements and enquiries.

Our teams are ready and trained to assist you, and we wish you every success during the forthcoming campaign.



ENRIQUE CALDERON

Global Customer Care Manager

UKRAINE

SECTOR-WIDE SERVICES

Highly developed infrastructure, advanced testing facilities and highly trained specialists allow SGS Ukraine to provide the fullest range of inspection and certification services to suit the needs and protect the interests of our customers. We are present in all segments of the agricultural sector, all the way from the fields to export shipments. As well as performing monitoring and operation inspections, we are continuously developing our laboratory and increasing the scope of our testing services in response to our customer needs.

To meet the demand for specialisation our agricultural department is divided into four sub-divisions:

VEGETABLE OILS DIVISION

Operations such as in-take/out-take control of vegetable oils, pre-shipment inspections and transshipment control. Transport cleanliness inspection of ship tanks, rail tanks, trucks before loading. Quantity control includes quantity assessment of liquid cargo by means of measurements, weighing supervision, guarantee services. Laboratory testing includes technological, sanitary and GMO analysis.



VEGETABLE OILS TEAM

Anna Barkova	Commercial Administrator	
Natalia Gumenyuk	Commercial Administrator	
Eduard Ershov	Business Manager	eduard.ershov@sgs.com
Ivanna Kalafitskaya	Senior Commercial Administrator	
Elona Chulkova	Senior Commercial Administrator	
Vyacheslav Kalin	Commercial Administrator	
Natalia Rudenko	Commercial Administrator	
Nikolay Kalinin	Coordinator for Fumigation Projects	
Georgiy Tykhonenko	Head of Vegetable Oils Division	georgiy.tykhonenko@sgs.com

GRAINS DIVISION

Transport cleanliness, inspections of ship holds, wagons, trucks before loading. Quantity control includes quantity assessment of grains by means of draft survey, weighing supervision, tally. Quality control includes checking of physical conditions during loading, express analysis, pest control and fumigation at loading, in transit or during storage, laboratory testing and guarantee services. Laboratory testing includes technological, sanitary and GMO analysis.



GRAINS TEAM

Valeria Boltinova	Senior Commercial Administrator	
Maria Zhitomirskaya	Commercial Administrator	
Anastasia Karbach	Commercial Administrator	
Anastasia Zavada	Commercial Administrator	
Karina Gornishevskaya	Senior Commercial Administrator	
Oksana Tykhonova	Commercial Administrator	
Victoria Golubyatnikova	Deputy Business Manager for Customer Care	victoria.golubyatnikova@sgs.com
Marina Reshetova	Commercial Administrator	
Valeria Kotrikova	Senior Commercial Administrator	
Oleg Onischenko	Deputy Business Manager	oleg.onischenko@sgs.com
Andrey Berkatyuk	Head of Grains Division	andrey.berkatyuk@sgs.com

CROP SURVEY/FIELD TRIALS DIVISION

Alexander Chubenko	Head of Crop Survey/Field Trials Division	
Olga Tkachenko	Commercial Administrator	
Eduard Ershov	Business Manager	eduard.ershov@sgs.com

COLLATERAL MANAGEMENT AND INLAND DIVISION

Operations such as in-take/out-take of goods, pre-shipment inspections and transshipment control, CMA/SMA of pledged goods. Plant production monitoring, including intake of raw materials up to product shipment from a plant. Monitoring of storage and application of fertilizers and pesticides at farms, during which our experts in the field additionally examine adjustments of machinery and equipment for compliance with planning norms. Non-GMO programme – through which we monitor the formation of GMO-free grain batches in order to obtain a GMO free product guarantee. Identity preserved programme includes full monitoring of goods identity.



COLLATERAL MANAGEMENT AND INLAND TEAM

Victoria Krotova	Commercial Administrator
Victor Sinitsyn	Commercial Administrator
Elena Smirnova	Head of Collateral Management and Inland Division elena.smirnova@sgs.com
Maxim Yagovenko	Senior Commercial Administrator